



PRICING FOR:
CONNECT SUPERIOR



October 2, 2023
ConnectSuperior - 02Oct23 - Network RFI
Network RFI - Summary

Description	Product	Total \$
IP Equipment		
IP EQUIPMENT	7250 IXR	\$ 291,073.29
MAINTENANCE / SSP YEAR1	MAINT / SSP	\$ 19,469.31
MAINTENANCE / SSP YEAR2	MAINT / SSP	\$ 33,252.04
MAINTENANCE / SSP YEAR3	MAINT / SSP	\$ 33,252.04
DEPLOYMENT SERVICES	SERVICES	\$ 74,248.75
DEPLOYMENT SERVICES (OPTIONAL)	SERVICES	\$ 14,575.00
* see attached BOM for details *		
IP TOTAL \$		465,870.43
Fixed Networks		
FN EQUIPMENT	OLT	\$ 576,757.80
XGS PON ONT	ONT	\$ 1,952,705.43
EMS (ALTIPLANO)	EMS	\$ 96,178.50
MAINTENANCE / SRS (3YEARS)	MAINT / SRS	\$ 277,250.83
PROFESSIONAL SERVICES	SERVICES	\$ 158,185.38
* see attached BOM for details *		
FN TOTAL \$		3,061,077.94
Training		
TRAINING OPTIONS	TRAINING	\$ 62,322.00
* see attached Pricing Sheet for details *		
TRAINING TOTAL \$		62,322.00
COS Systems		
ONBOARDING PROJECT FEE	COS SYS	\$ 72,500.00
RECURRING SUBSCRIPTION FEE	COS SYS	\$ 2,375.00
MODULE BASE FEE - DOUGLAS COUNTY	COS SYS	\$ 625.00
* see attached BOM for details *		
COS SYSTEMS TOTAL \$		75,500.00
PROJECT TOTAL \$		3,664,770.37

NOTES -

- 1) Subject to Terms & Conditions between Connect Superior (City of Superior, WI.) & LightSpeed Technologies, Inc.
- 2) Prices do not include taxes or shipping/transportation which will be billed as appropriate and incurred.
- 3) **Payment Terms:** Per LightSpeed Terms and Conditions.
- 4) **Please make Purchase Orders out to:**
 LightSpeed Technologies, Inc.
 Attn: John C. Brannon
 1829 Celeste Dr, Building 1
 Wall, NJ 07719
 (732) 556-0086 Office
- 5) For expedited processing, Orders should be faxed, or emailed, to John C. Brannon at fax # 732-782-0305, or (jcbrannon@LightSpeedT.com).
- 6) Quote valid for 60 days.

LightSpeed Technologies Inc. - Proprietary