### PROPOSAL PRICING SUMMARY SHEET

### Price Proposal Sheet A

### **Drop Construction and Installation Servies**

Bid Item#	Description	Unit	Estimated Quantities	M	aterial		Labor	l	Jnit Price	Total Cost
1	Underground installation	Each	333	\$	-	\$	1,560.00	\$	1,560.00	\$ 519,480.00
2	No Access Truck Roll	Each	20	\$	-	\$	200.00	\$	200.00	\$ 4,000.00
3	Site Survey	Each	333	\$	-	\$	500.00	\$	500.00	\$ 166,500.00
4	Ethernet Extension	Foot	160			<u> </u>		\$	1.00	\$ 160.00
5	Installation Assistance	Hour	185	\$	-	\$	330.00	\$	330.00	\$ 61,050.00
6	Splicing per drop (at Premise and at right of way)	Each	333			\$	400.00	\$	400.00	\$ 133,200.00
7	Site Survey & Administration Tasks	Each	333	\$	•	\$	275.00	\$	275.00	\$ 91,575.00
				-		•			TOTAL	\$ 975,965,00

### MATERIAL FOR Inside ONT Installation

Bid Item#	Description	Unit	Estimated Quantities		Material	Labor	U	nit Price		otal Cost
8	TE WALL BOX INSIDE WALL BOX	Each	333	\$	102.41		\$	102.41	\$	34,102.53
	JRVDW001SCASCA003M									
	FIBER RISER RUGGEDIZED I/O SM-EZ	Each	333	\$	15.40		\$	15.40	\$	5,128.20
9	BEND CONNECTORS SC/APC 3 METERS									
	JRVDW001SCASC A005M									
	FIBER RISER RUGGEDIZED I/O SM-EZ	Each	333	\$	16.61		\$	16.61	\$	5,531.13
10	BEND CONNECTORS SC/APC 5 METERS									
	JRVDW001SCASCA0010M									
	FIBER RISER RUGGEDIZED I/O SM-EZ	Each	333	\$	19.58		\$	19.58	\$	6,520.14
11	BEND CONNECTORS SC/APC 10 METERS									
	PR10013380273									
	FIBER DROP CORDAGE SMPLX I/O	Each	333	\$	0.75		\$	0.75	\$	249.75
	RISER RUG SM ULTRA BEND OFS	Lacii	555	φ	0.75		Ψ	0.75	Ψ	245.75
12	INDOOR DROP 6562' REELS									
	FITSCAPCS0C100									
	CONNECTOR SMF SC/APC 100 PER	Each	333	\$	46.31		\$	46.31	\$	15,421.23
13	PACK – MECHANICAL SPLICE									
	JRVDW001SCASCA003M									
	FIBER RISER RUGGEDIZED I/O SM-EZ	Each	333	\$	9.15		\$	9.15	\$	3,047.62
14	BEND CONNECTORS SC/APC 3 METERS									
	JRVDW001SCASC005M									
	FIBER RISER RUGGEDIZED I/O SM-EZ	Each	333	\$	12.22		\$	12.22	\$	4,069.26
15	BEND CONNECTORS SC/APC 5 METERS									
								TOTAL	\$	74,069.86

### Price Proposal Sheet B Material Supply Services

Bid Item#	Description	Unit	Estimated Quantities	Mat	erial	Labor	Un	it Price	1	otal Cost
16	Drop Wire Clamp	Foot	333	\$	2.65		\$	2,65	\$	882.78
17	Screw Clips	Each	333	\$	0.11		\$	0.11	\$	36,63
18	Drop Wire Hook (Rams Horn)	Each	333	\$	0.37		\$	0.37	\$	124.54
19	Tracer Wire	Each	333	\$	0.08		\$	0.08	\$	25.64
20	Ground Rod	Each	333	\$	16.39		\$	16.39	\$	5,457.87
21	Ground Rod Clamp	Each	333	\$	2.79		\$	2.79	\$	930.40
22	¾" SCH 40 Grey Conduit/Sweep 90 (3'sections for house box transition)		333	4	1.66			1.00	4	553.11
2.2.			333	\$ 1.66		\$	1.66	\$	553.11	
23	Fiber Jumper	Each	333	\$	10.00		\$	10.00	\$	3,330.00
24	Network Interface Device (provide by ConnectSuperior)	Each	333	\$	1.00		\$	1.00	\$	333.00
25	3/4" SDR 13.5 Orange HDPE (expected 4 feet needed each drop)	Each	333	\$	0.51		\$	0.51	\$	168.50
				•			*	TOTAL	\$	11,842.48

TOTAL: \$ 1,061,877.34

routing maintenance and emergency repairs.

Contractor shall provide a three (3) month warranty from the date of permanent restoration during which time the Contractor shall remedy, free of charge, any failure, repair or restoration not caused by a new, identifiable incident.

- 4. **Invoicing:** Contractor is expected to provide accurate and timely invoicing. Invoices will be submitted within thirty (30) days of work performed. Invoices will contain all supporting documentation.
- 5. Other Duties as Requested: Contractor may be requested to provide and complete additional work items, not outlined in this RFP.

### 1. Fixed Price Deliverables:

Please provide a description and proposed prices for common billables, such as per splice cost, traffic control, etc.

Deliverable Description	Fixed Price
See attached	
occ attached	

### 2. Hourly Labor Rates:

Please provide hourly rates for each job class, such as foreman, and splicer, etc.

Service Category/Title of Positions	Hourly Rate
See attached	
Materials Markup percentage	10 %

### Price Proposal Sheet C Out of Scope Work Required by drop and installation crews

It should be assumed that some out of scope outside plant construction tasks may be required. Respondents are asked to provide a general hourly rate for a minimum crew to complete additional services needed. This hourly rate should include labor, vehicle and equipment costs for the crew. Add additional lines as needed. Trenching and plowing should be listed here with associated costs as alternative methods.

Please use the following table to define your pricing.

Description	Hourly Rate
See Attached	

<u>Please provide pricing for the following items. These items are for future installation of possible aerial fiber and the instances where a temporary surface fiber drop would be necessary.</u>

Bid Item #	Description	Unit	<b>Proposed Unit Price</b>
26	Aerial service installation up to 100'	Each	\$1000.00
27	Aerial service installation – Over 100'	Foot	\$25.00
28	Temporary Surface Fiber Drop	Each	\$1200.00



128 N 21st St, Superior, WI 54880



# City of Superior, WI - Outside Plant Maintenance and Drop Services

Bid #24-40-IT

T&M Rates

LABOR

Line Item	Description	Unit		ST	ST OT DT	DT
Τ	General Foreman	HR	₩	97.01	97.01 \$ 129.68 \$ 162.34	\$ 162.3
2	Foreman	HR	₩	93.41	93.41 \$ 124.28 \$ 155.14	\$ 155.1
3	Operator	HR	₩	90.41	90.41 \$ 119.78 \$ 149.14	\$ 149.1
4	Laborer	HR	\$	85.82	\$ 85.82 \$ 114.07 \$ 142.33	\$ 142.3

### Notes:

OT applies after 8-ST hours and Saturday

DT applies to Sundays and Holidays

### Hanco Utilities, Inc.

128 N 21st St, Superior, WI 54880 715-394-2626



# City of Superior, WI - Outside Plant Maintenance and Drop Services

Bid #24-40-IT

### T&M Rates Equipment

Line Item	Description		Unit	Rate	Notes
ᆏ	Air Compressor		HR	\$ 40.00	
7	Cable Retriever		HR	\$ 115.00	
က	Chop Saw		HR	\$ 5.00	Equipment only
4	Excavator - Mini <10,000 lbs.		HR	\$ 50.00	
5	Fiber Jetter		HR	\$ 115.00	
ၒ	Generator		HR	\$ 22.00	
7	Ground Heater		HR	\$ 72.00	
∞	Hydroseeder		HR	\$ 40.00	Does not include consumable materials
တ	Hydrovac - Dump Fee		EA	\$ 325.00	Does not include contaminated materials
10	Hydrovac - Trailer Mounted (Operated)	ed)	HR	\$ 275.00	
11	Hydrovac - Truck Mounted (Operated)	(p:	Ŧ	\$ 375.00	
12	Light Plant		HR	\$ 20.00	
13	Roller - Smooth Drum		DAY	\$ 245.00	
14	Sweeper		DAY	\$ 215.00	
15	Tracked Plow		HR	\$ 94.00	
16	Trailer - Reel		HR	\$ 14.00	
17	Trailer-Double Axle		HR	\$ 12.00	
18	Truck - Dump		HR	\$ 55.00	
19	Truck - Dump - Dump Fee		EA	\$ 100.00	Concrete, Bituminous, Clean Aggregate, Clay
20	Truck - Pickup (1 ton)		HR	\$ 60.00	
21	Truck - Pickup (1/2 -3/4 ton)		HR	\$ 50.00	
22	Yard Plow		HR	\$ 75.00	

### Hanco Utilities, Inc.

128 N 21st St, Superior, WI 54880

715-394-2626



## City of Superior, WI - Outside Plant Maintenance and Drop Services

Bid #24-40-IT

### T&M Rates

Misc

Line Item	Line Item Description	Unit	Rate	Notes and a commentation of the comment of the comm
₽	Directional Bore 2"	ΓF	\$ 14.86	Includes labor & equipment
2	Directional Bore 4"		\$ 21.23	Includes labor & equipment
က	Diectional Bore 6"	Ή	\$ 31.83	Includes labor & equipment
4	Directional Bore 8"	LF	\$ 40.42	Includes labor & equipment
വ	Less than 200' Directional Bore Set Up Fee	DAY	\$ 1,600.00	
9	Concrete Restoration	SF	\$ 18.00	
7	Asphalt Restoration	SF	\$ 22.73	
∞	Material	MU	70%	Cost plus 10% - Invoice supplied
ര	Bi-Yearly Inspection	EA	\$ 15,000.00	15,000.00 Based on 2 Man Crew for 5 Days
10	Traffic Control	MU	10%	Cost plus 10% - Invoice supplied
11	Splicing - Per Fiber (0-24 Fibers)	EA	\$ 42.00	42.00 Fusion Splice on a per fiber basis
12	Splicing - Per Fiber (25-96 Fibers)	EA	\$ 40.00	40.00 Fusion Splice on a per fiber basis
13	Splicing - Per Fiber (greater than 96)	EA	\$ 38.00	38.00 Fusion Splice on a per fiber basis
14	Splice Setup	EA	\$ 275.00	275.00 Labor a build splice case and install cables
15	Fiber Testing less than 25 fibers	EA	\$ 24.00	24.00 OTDR Testing with results
16	Fiber Testing 25-96	EA	\$ 12.00	12.00 OTDR Testing with results
17	Fiber Testing greater than 96	EA	\$ 8.00	8.00 OTDR Testing with results

### 4. SUBCONTRACTORS AND SUPPLIERS LISTING -

Must be submitted with Bid.

### **Outside Plant Maintenance and Drop Services**

		SUBCONTRACTOR	CLASS OF WORK
	1)	Ramstad Technologies	Fiber Splicing
	1)	, tallieta i eelillelegiet	
	2)		
	3)		
	4) 5)		
	,		
4.2		~ ~ ~	the above listed project. (Use separate sheet
	as nec	essary.) <u>SUPPLIER</u>	TYPE OF SUPPLY
	1)	Millennium	Fiber Optic Materials
	,	Millennium	Fiber Optic Materials
	2)	Millennium	Fiber Optic Materials
	,	Millennium	Fiber Optic Materials
	2) 3)	Millennium	Fiber Optic Materials
	2) 3) 4)	Millennium	Fiber Optic Materials
Num	2) 3) 4) 5) ber of yea	ars of experience or additional details o	of subcontractors, supplier or product may
Num	2) 3) 4) 5) ber of yea		of subcontractors, supplier or product may
Num	2) 3) 4) 5) ber of yea	ars of experience or additional details o	of subcontractors, supplier or product may
	2) 3) 4) 5) ber of yea	ars of experience or additional details of uested for projects as deemed necessar	of subcontractors, supplier or product may y by the City.

COMPANY REPRESENTATIVE Jeff Bright

### **5. ADDENDA ACKNOWLEDGMENT** (Must be submitted with Bid)

### **Outside Plant Maintenance and Drop Services**

I/	we	hereby	acknowled	dge rece	eint of	the	following	addenda(	s)	١:
	,, ,		COLLIACO II LO				10110 11 1117	add on day	,	,,

Addendum No	1	Dated 10/23/2024
Addendum No		Dated
Addendum No		Dated
Addendum No.		Dated

I/we further certify that no agreement has been entered into to prevent competition for said work and that I/we carefully examined the site where the work is to take place, and the plans, specifications, form of contract, bond and all other contract documents.

I/we further agree to enter into the contract, as provided in the contract documents, under all the terms, conditions and requirements of those documents.

\* If no addenda were issued, the bidder shall so indicate and sign this document.

Hanco Util	ities, Inc.	
Company	Jeff Bright	Digitally signed by Jeff Bright DHR CAUS, E-phight@hancouthries.com, O=Hanco Utiges, OU=PIA, CH-self Bright Could 2024, 10.28 12.45:10-05:00'
Representativ 10/28/202		
Date		

### 7. BIDDER'S PROOF OF RESPONSIBILITY (Must be submitted with Bid)

Wisconsin Statutes Section 66.0901 (2) requires anyone submitting a bid to complete a sworn statement consisting of information relating to the financial ability, equipment, experience in the work prescribed in the public contract, and other matters that the municipality requires. The City of Superior shall properly evaluate the statement and shall find the maker of the statement either qualified or unqualified. If the City is not satisfied with the sufficiency of the answers to the questionnaire and financial statement, it may reject the bid or disregard the same or require additional information.

The contents shall be confidential and may not be disclosed except upon the written order of the person furnishing the statement, for necessary use by the public body in qualifying the person, or in cases of actions against, or by, the person or municipality.

1.	Name of bidder: Hanco Utilities, Inc.
2.	Bidder's address: 128 N 21st St, Superior, WI 54880
3.	When organized: April 2001
4.	Where incorporated: Wisconsin
5.	How many years have you been engaged in the contracting business under the present firm name: 24
6.	Have you ever failed to complete any work awarded to you? No_X Yes(If yes, please explain)
7.	Have you ever defaulted on a contract? No X Yes
	(If yes, please explain.)
8.	Have you ever been sued for services you provided? No X Yes
	(If yes, please explain.)
9.	In the past three years, has your organization had at least a 25% interest, or has another corporation, partnership or other business entity operating in the construction industry controlled it? No X Yes (If yes, please attach a statement explaining the nature of the relationship.)
10.	Has your or the controlling company ever been charged with or convicted of a violation of any wage schedule? (Section 66.0903 (12) d Wis Stats) No_X Yes (If yes, please provide details, date, claimant, particulars of each instance.)
11.	Has the applicant, any of its owners, a subsidiary or corporate parent, or any officer or director thereof; been convicted in the last three years of violating Section 133.01, Wisconsin Statutes (Unlawful Contracts; Conspiracies)? No X Yes Yes (If yes, please provide details, date claimant, particulars of each incident, etc.)
12.	Does your firm have a substance abuse policy that complies with Section 103.503 Wisconsin Statutes? No Yes_X
13.	Does your firm possess all valid licenses, registrations and certifications required by federal, state, county or city law necessary for the work it seeks to perform?  No Yes X
14.	Has your organization had any type of business, contracting or trade license, certification or registration revoked or suspended in the last three years?  No_X_Yes(If yes, please explain.)

15.	Does your organization meet all bonding requirements as required by applicable law?  No Yes_X
16.	Attach a list of the largest contracts completed by your firm, including kind of work and approximate cost.
17.	Attach a statement of background and experience of the principal members of your personnel, including your officers.
18.	Name, address and telephone numbers of a minimum of two (2) references of others whom you have performed similar work/services to in the past five (5) years.
19.	Credit references - attach as applicable
20.	Financial statement (net worth in excess of): \$
21.	Additional information may be submitted if desired. Attach separate sheets as necessary.
	any Name Hanco Utilities, Inc.
are tru	below signed, attest all answers to the foregoing questions and all statements contained the and correct. Trized Signature  Jeff Bright  District Signature  Jeff Bright  Date: 2024.10.28 12:49:46-05'00'
PRIN	$\Gamma$ signature name and titleJeff Bright - Project Manager
this 2 E	bed and sworn to before me,  B day of October, 2024  Notary Public  Notary Public  STATE OF WISCONSIN
County My Coi	of $\frac{\text{Voug}/GS}{\text{mmission Expires } 8-5-2005}$

### 7a. Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transactions

This certification is required by the regulations implement Executive Order 12549, Debarment and Suspension, 7 CFR Part 3017, Section 3017.510, Participant's responsibilities. The regulations were published as Part IV of the January 30, 1989 Federal Register (pages 4722-4733). Copies of the regulations may be obtained by contacting the agency with which this transaction originated.

- 1. The Contractor certifies that, by submission of this proposal, that neither it nor its principals, or SubContractors:
  - a. Is presently debarred, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
  - b. Have not within a three-year period preceding this date been convicted of or had a civil judgement rendered against you for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or Local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
  - c. Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph 1(b) of this certification; and
  - d. Have not within a three-year period preceding this date had one or more public transactions (Federal, State or local) terminated for cause or default.
- 2. Where the Contractor is unable to certify to any of the statements in this certification, such Contractor shall attach an explanation to this proposal.

Signed: Jeff Bright Date: 2024.10.28 12:51:00-0500'
Print Name & Title: Jeff Bright - Project Manager
Name of Organization: Hanco Utilities, Inc.
Date: 10/28/2024

Digitally signed by Jeff Bright

### 8. AFFIDAVIT OF ORGANIZATION AND AUTHORITY (Must be submitted with Bid) STATE OF Wisconsin ) SS COUNTY OF Douglas Hanco Utilities, Inc. \_\_\_\_\_ being duly sworn on oath deposes and states that the bidder on the attached bid proposal is organized as indicated below and that all statements herein made are made on behalf of such bidder and that this deponent is authorized to make them. Complete Applicable Paragraphs: 1. CORPORATION The bidder is a corporation organized and existing under the laws of the State of Wisconsin \_\_\_\_\_, its president is Melissa Cottew \_\_\_\_\_, its secretary is \_\_\_\_\_\_\_, and it does (does not) have a Corporate Seal. The president is authorized to sign construction contracts and bids for the company by action of its board of directors taken \_\_\_\_\_ a certified copy of which is hereto attached. (Strike out last sentence if not applicable.) 2. PARTNERSHIP The bidder is a partnership consisting of \_\_\_\_\_ and \_\_\_\_ partners doing business under the name of: 3. SOLE TRADER The bidder is an individual and if operating under a trade name, such trade name is: 4. LIMITED LIABILITY COMPANY The undersigned is the \_\_\_\_\_\_ (title) of \_\_\_\_\_\_, a Limited Liability Company organized and operated under the laws of the State of \_\_\_\_\_\_. 5. ADDRESS The business address and phone number of bidder is: 6. STATUTORY SWORN STATEMENT Hanco Utilities, Inc. also deposes and states that they have examined and carefully prepared this bid proposal from the plans and specifications and has checked the same in detail before submitting this proposal or bid, and that the statements contained herein are true In Digitally signed by Jeff Bright ON: C=US, E=jbright@hancoutifities.com, O=Hanco Utilities, OU=PM, CN=Jeff Bright Datis: 2024.10.28 12.55:20-05'00' and correct. Jeff Bright (Authorized Signature) Subscribed and sworn to before me, this 28 day of October, 2024 Bey M Han Notary Public County of Dougle

My Commission Expires 8-5-2025

BECKY M HARVEY NOTARY PUBLIC STATE OF WISCONSIN

### 9. AFFIDAVIT OF COMPLIANCE

(Must be submitted with bid from Contractor and e	each sub-contracto	<i>r</i> )
State of Wisconsin )		
County of <u>Douglas</u> ) SS		
I, Hanco Utilities, Inc.  NAME OF CONTRACTOR/AGENT	, bein	g duly sworn on oath, states as follows:
1. That I am the contractor or	agent of the cor	ntractor submitting a bid for
	Plant Maintenan	
	d Drop Services  OF PROJECT	; and
2. That Hanco Utilities, Inc.  NAME OF CONTRA		is a responsible bidder and
meets the criteria set forth in Chap	ter 2, Article XI	I, Responsible Contractor Criteria,
City of Superior Ordinance #O20-4	•	·
	J	eff Bright Digitally signed by Jeff Bright ON Co-US, E-prophi@hancoutilities.com, O-Hanco Utilities, OU-PM, CN-Jeff Bright Date: 2024.10.28 12:57:49-0500'
		SIGNATURE Of CONTRACTOR/AGENT
		Jeff Bright
		PRINT NĂME
	·	Project Manager
		TITLE
		128 N 21st St, Superior, WI 54880
		ADDRESS
		715-394-2626
		PHONE
		jbright@hancoutilities.com
		F-MAII.
Subscribed and sworn to before me this	28th day of _	October , 20 24 .
Boldder		
SIGNATURE		
Becky M Harvey	···	BECKY M HARVEY
My commission expires: $8-5-2$	0.25	NOTARY PUBLIC
My commission expires: $8-5-3$		STATE OF WISCONSIN

### 8. Ongoing Costs

Unless otherwise agreed, Contractor warrants that materials will be new, unused, of most current manufacture and not discontinued, will be free of defects in materials and workmanship, will be provided in accordance with manufacturer's standard warranty for at least two (2) years unless otherwise specified, and will perform in accordance with manufacturer's published specifications.

The City of Superior (ConnectSuperior) makes no representations, warranties, or guarantees that the information contained herein is accurate, complete, timely, or that such information accurately represents the conditions that would be encountered in pursuing the work or at the site(s) of work now or in the future. The furnishing of such information by ConnectSuperior shall not create or be deemed to create any obligation or liability upon it for any reason whatsoever and each Bidder, by submitting its proposal, expressly agrees that it has not relied upon the foregoing information, and that it shall not hold ConnectSuperior liable or responsible therefore in any manner whatsoever. Accordingly, nothing contained herein and no representation, statement or promise, of ConnectSuperior, its directors, officers, agents, representatives, or employees, oral or in writing, shall impair or limit the effect of the warranties of the Bidder required by this RFP and that it shall not hold ConnectSuperior liable or responsible therefore in any manner whatsoever.

SIGNATURE Jeff Bright Collection of the Collecti
TITLE Project Manager
COMPANY Hanco Utilities
ADDRESS 128 N 21st St, Superior, WI 54880
PHONE 715-394-2626
FAX
E-MAIL ADDRESS jbright@hancoutilities.com



### STATE OF WISCONSIN DEPARTMENT OF ADMINISTRATION

Tony Evers, Governor Kathy Blumenfeld, Secretary Jana Steinmetz, Administrator

### CERTIFICATION

WI-12191 - WBE

### The Department of Administration Division of Enterprise Operations having determined that

### HANCO UTILITIES INC

Has successfully met the certification requirements as outlined in Wisconsin Administrative Code Adm. 83 and the policies adopted thereunder, hereby grants the designation of

### Woman-Owned Business Enterprise

and is recognized as such until the expiration of registration and certification on Expiration: May 3, 2026

### **NAICS Codes:**

Water and Sewer Line and Related Structures Construction
 Oil and Gas Pipeline and Related Structures Construction
 Power and Communication Line and Related Structures Construction

### **NIGP Codes:**

See online business directory at: https://wisdp.wi.gov

### Product:

underground utility construction

Authorized By: Libby Schmiedlin

Libby Schmiedlin Equal Opportunity Specialist

> Division of Enterprise Operations, Supplier Diversity Program 101 East Wilson Street, PO Box 7970, Madison, WI 53707-7970 | (608) 267-9550 | DOA.WI.GOV



### References

Consolidated Telephone Company, 1102 Madison St, Brainerd, MN 56401 Steve Gilbert, 218.454.1112, <a href="mailto:steve@goctc.com">steve@goctc.com</a>

Minnesota Power, 3215 W Arrowhead Rd, Duluth, MN 55811 Jim Kimball, 218.391.4344, <a href="mailto:lkimball@mnpower.com">lkimball@mnpower.com</a>

### **Largest Contracts**

Client	Project	Amount
СТС	Woods to Water Grant –	On going – Estimated
	FTTH Rice Lake Township	\$8,500,000.00
Mille Lacs Energy	FTTH McGrath Township	\$4,330,000.00
Lumen	FTTH Braham Township	\$1,379,000.00
Minnesota Power	Duluth Lincoln Park Duct	\$1,259,000.00
	Run	
Allete	Storm Lake Wind Farm	\$1,170,400.00
	Fiber Build	



Melissa Cottew
Superior, WI

mcottew@hancoutilities.com ⋈

(218) 348-6477

hancoutilities.com



### Company Overview



Hanco Utilities was established in 2001 as a communications contractor. Over time, we expanded our services to include water, sanitary sewer, power, and gas. Within these areas of expertise, we set ourselves apart from our competitors by providing turnkey construction projects.



Sanitary Sewer

Water &



Power & Gas



Communications



Directional
Drilling & Plowing



Hydro & Mechanical Excavating

### **Our Mission**

Hanco Utilities established three key priorities from the beginning and has never found cause to alter them. Our objectives include ensuring the safety of our employees daily, delivering top-notch customer service to our clients, and ensuring a quality life for our staff and their families. Our range of services is highly diversified to cater to various needs.

### Past Clients:

### Terra Technologies/Congruex

David Lessard (612) 963-3338 Dlessard@congruex.com

### Lumen

Larry Christensen (763) 688-3790 Larry.christensentwo@centurylink.com

### Comfort Systems of Duluth

Howard Smith (218) 722-3915 Hsmith@duluthmn.gov

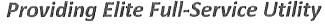
### COMPANY Data CAGE Code: 7GE52 UEI Number: K3BNDEMZFHC7 SAM Registration: Active Midwest Small Service Area Business

### **NAICS CODES**

237130

Power And Communication Line And Related
Structures Construction

237120 | 237110







### Hanco Utilities, Inc.

128 N 21st St, Superior, W 715-394-2626



# City of Superior, WI - Outside Plant Maintenance and Drop Services

Bid #24-40-IT

Timeline 30 Day Install

Timeframe Task	
	Address Received From City of Superior
5 Days	Site Survey Appointment Regested Call to Schedule Site Survey with Property Owner
1 Day	Site Survey Appointment
	Site Survey Conducted and Data Gathered
	NID Mounted, Fiber Jumper Installed, ONT Installed
15 Days	OSP Construction Schedule
	Fiber Drop Installed to Residence
5 Days	Test and Turnup Appointment Requested
	Call to Schedule Test and Turnup with Property Owner
1 Day	- Test and Turnup
	Splicing and Testing Conducted

### PRE-INSTALL REPORT



eLation Order Number: Submission Date: Customer Name: Technician Name: Project Area:

### **CUSTOMER INFORMATION**

HOMEOWNER REQUESTS NOTIFICATION BEFORE CONSTRUCTION

**Customer Name:** 

Address:

Primary Contact: Secondary Contact: Email Contact: Residential or Business:

### **INSTALL INFORMATION**

Self Install?

Yes

Electrician Required?

No:

**ONT Installed?** 

Yes

Location: Utility room

Serial #: 492403009656

**GFI Outlet** 

No

Power Brick or Battery Backup?

Power Brick

### INSTALL INFORMATION Con't

**Router Information** Router Installed: Yes

> Location: Utility room Serial #: 422405063327

Customer **Documentation Left** 

**Behind?** 

No

NID, Entry Point, **Equipment Collected** 

in GIS?

Yes

**CTC Tech Estimated** 

NA

**Install Time** 

**Business Location Information** 

**Additional Installation Notes**  Equipment ready to be powered on.

### **CONSTRUCTION INFORMATION**

**NID Type** 

Outside

**Fiber Coil Length** 

**NID Grounding** 

**Complete: Yes** 

**NID Location** 

East house

Homeowner Requested to be home

or notified before construction is done: Yes

Just wants to be notified 2 days notification time

**Private Electrical/OPX?** 

Yes

**Irrigation System** 

No

LP Gas/Natural Gas

Lines?

Water Lines?

Yes

Yes

**Underground Pet** 

Fence

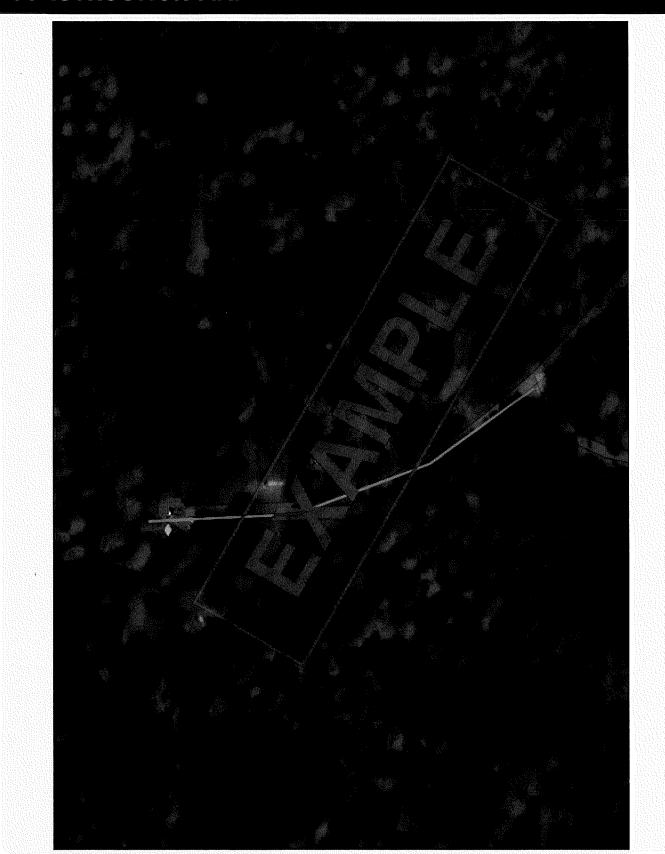
Νo

**Construction Notes** 

Temp Drop Capable: No

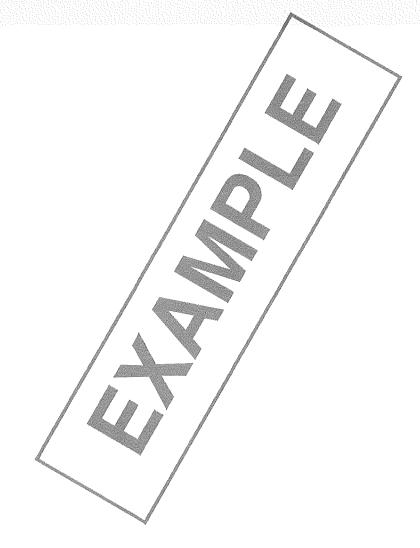
Watch for utilities

### CONSTRUCTION MAP

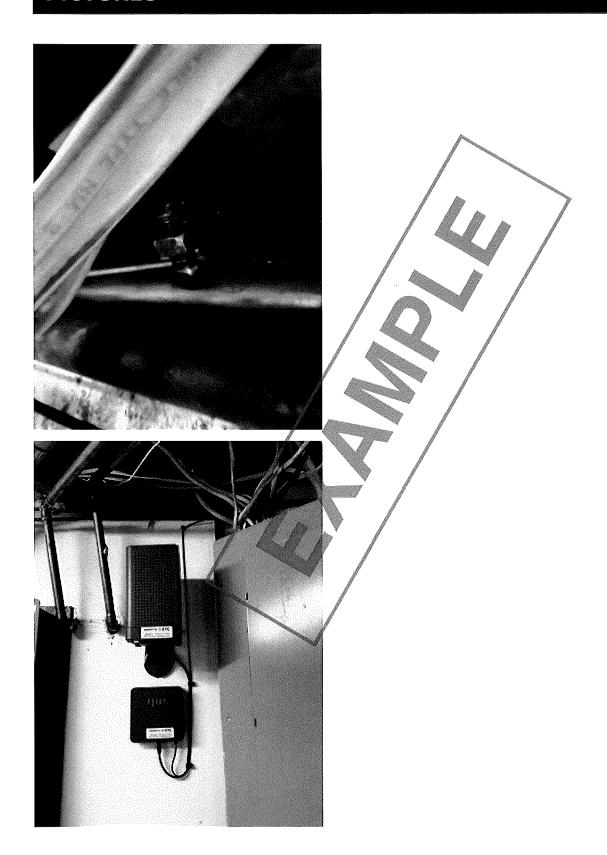


### **MEMBER AUTHORIZATION**

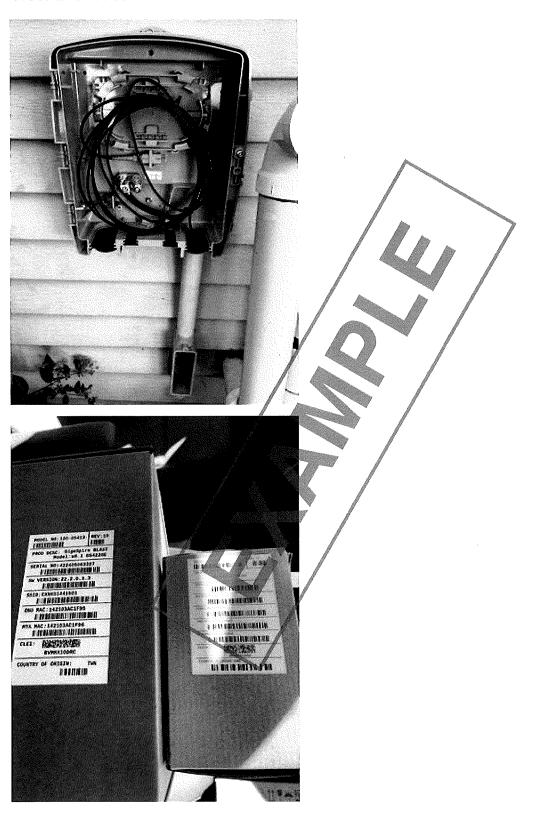
By signing below, I (the property owner/resident/representative) agree that all information collected in this report is accurate, to the best of my knowledge. I also understand that the mapping, photographs, and information that has been collected up until this point is based on current circumstances, knowledge, and seasonal conditions. The exact location of the fiber burial and related equipment may change based on weather and terrain conditions at the time of construction.



### **PICTURES**



### Order #: 1171852



Order #: 1171852



