

## 11. Statement of Qualifications Reference Form

Applicant Firm Name: ePlus Technology, Inc.  
Contact Person: Mike Falardeau  
Address: 13595 Dulles Technology Drive  
City, State, and Zip Code: Herndon, VA 20171  
Telephone: 810-730-5668

### Reference #1

Owner or Company Name: East River Electric  
Contact Person: Clay Reagle / [creagle@easteriver.coop](mailto:creagle@easteriver.coop) and Russell Claussen / [rclaussen@eastriver.coop](mailto:rclaussen@eastriver.coop)  
Type of Service(s) Provided: Architecture and design work. professional services and hardware requirements  
Calendar Year(s) of Service(s) Provided: 2024  
City, State, and Zip Code: Madison, SD 57042  
Telephone: 605-256-4536

### Reference #2

Owner or Company Name: ITC  
Contact Person: Kent Simon / [kent.simon@itccoop.com](mailto:kent.simon@itccoop.com)  
Type of Service(s) Provided: Architecture and design work. professional services and hardware requirements. Full network design and implementation  
Calendar Year(s) of Service(s) Provided: 2024  
City, State, and Zip Code: Clear Lake, SD 57226  
Telephone: 605-874-2181

### Reference #3

Owner or Company Name: Nemont  
Contact Person: Neill Crandell / [neill.crandell@nemont.coop](mailto:neill.crandell@nemont.coop) / Chris Cornwell / [chris.cornwell@nemont.coop](mailto:chris.cornwell@nemont.coop) and Scott Paul / [scott.paul@nemont.coop](mailto:scott.paul@nemont.coop)  
Type of Service(s) Provided: product, design, services and engineering support

Calendar Year(s) of Service(s) Provided: 2024

City, State, and Zip Code: Scobey, MT 59263

Telephone: 800-636-6680

**Fiber Business Network and Operating Support Software (OSS)**