

## 9. Qualification Evaluation Checklist

Owner: ePlus Technology, inc. \_\_\_\_\_

Contact Person: Don McLaughlin, SVP \_\_\_\_\_

Address: 13595 Dulles Technology Drive \_\_\_\_\_

City: Herndon \_\_\_\_\_ State: VA \_\_\_\_\_

Zip: 20171 \_\_\_\_\_

Telephone: 703-984-8400 \_\_\_\_\_

### Instructions:

1. When filling out the checklist check "YES" only to those services provided "in-house" by your firm (or prior experience of key personnel anticipated to perform a substantial amount of the project work) and check "SUB" for services you intend to subcontract out. List the subcontracting firm in the "Comments/Explanation" area.
2. Respondents are encouraged to add comments and to attach more detailed information where appropriate in response to checklist items. Such clarification can greatly assist the evaluation process. **Firms may include other information as they deem appropriate.**
3. Attach to this checklist any appropriate licenses, certification, degrees, or appropriate training that will assist in qualifying your firm for these services.
4. Consultant qualifications will be determined using this checklist along with the information provided as outlined in the "Requirements for Statement of Qualifications".
5. Firms are expected to answer "YES" to some of the checklist items, but not all of them.
6. False, inaccurate or misleading information shall be grounds for disqualification at any time during and after the selection process. When in doubt attach a detailed answer or call for clarification.

Yes	Sub	No	#	Question
			1.	How many years has your firm been engaged in business under the present firm name? <u>26</u>
<input type="checkbox"/>		<b>X</b>	2.	Has your firm ever failed to complete any work awarded to you? Comment/Explanation:

Yes	Sub	No	#	Question
<input type="checkbox"/>		<input checked="" type="checkbox"/>	3.	Has your firm ever defaulted on a contract? Comment/Explanation:
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	4.	Have you reviewed the example of the service contract attached and are willing to sign a similar agreement? Comment/Explanation:
<input checked="" type="checkbox"/>		<input type="checkbox"/>	5.	Have you implemented municipal and/or commercial service provider networks? Comment/Explanation: Please refer to the references we provided in attachment 2 of our submission
<input checked="" type="checkbox"/>		<input type="checkbox"/>	6.	Have you implemented Nokia 7750-SR/7360 network architectures? Comment/Explanation: Please refer to the references we provided in attachment 2 of our submission
<input checked="" type="checkbox"/>		<input type="checkbox"/>	7.	Do you have any current Nokia service routing certifications? Comment/Explanation: we have provided a list of certifications in our response document