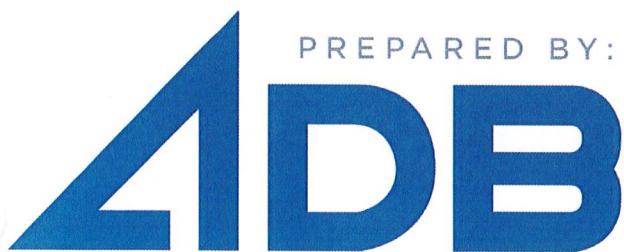
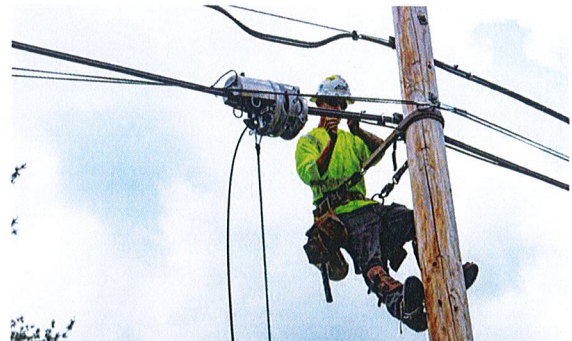
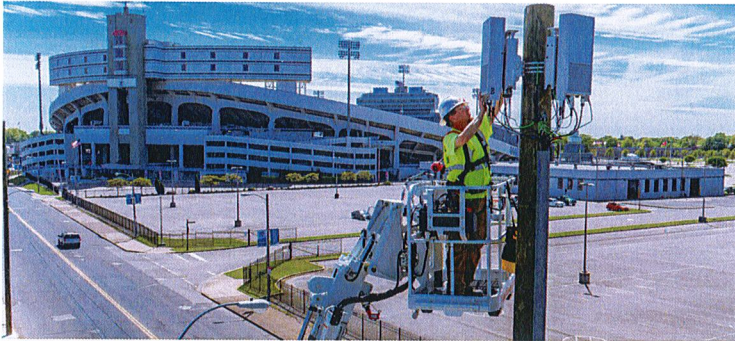




City of Superior WI - RFP-24-34-IT-0-2024 - Connect Superior Fiber Engineering Phase 2

September 10th, 2024



PREPARED BY:

YOUR **TURNKEY** SOLUTION

www.adbcompanies.com



Dear City of Superior,

Thank you for the opportunity to be a part of the ConnectSuperior Fiber Engineering Phase 2 RFP. We are honored to be asked to submit a proposal on this project.

ADB Companies is a nationwide provider of utility, electrical & fiber optic infrastructure, wireless communications, and technology solutions serving multiple industries including the Federal government. Services offered by ADB Companies include: Project Management, Engineering, Utility Construction, and Technology Solutions. In short, ADB provides turnkey, end-to-end solutions for the utility industries with full capability of self-performing all offered services.

ADB Companies prides itself on a world-class company culture and five key differentiators. 1) A Safety Culture, ADB Safe, that empowers every team member to drive safety results with the expectation of ZERO injuries or incidents. 2) Our ADB Academy Program that provides continuous educational opportunities for all team members. 3) Our Corporate Social Responsibility program, ADB Community, that engages team members to give back to the community. 4) Our Health and Wellness Program, ADB Well that strives to enhance the well-being of every team member. And 5.) ADB Together, our diversity and inclusion pillar which strives to empower every voice, making a better environment for every A-Team member.

Our mission statement guides everything we do: We are a customer-centric partner providing innovative solutions. The safety, well-being, and career growth of our team members are the benchmarks of our success.

Our mission statement focuses on the two most important elements of ADB's business: our partners and our people. We know that the success of this program is dependent on a trusted partnership providing turnkey solutions. We are excited for you to view our proposal, confidently knowing we are offering just that. Do not hesitate to reach out to myself or any member of our team with with any questions. We look forward to building a longstanding partnership with the City of Superior.

Thank you,

A handwritten signature in black ink that reads 'Stacey Thompson'.

Stacey Thompson
Chief Executive Officer, ADB Companies

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SUPERIOR

WISCONSIN

COMPANY PROFILE

YOUR **TURNKEY** SOLUTION

CONTACT INFORMATION

ADB has an extensive background providing aerial and underground fiber infrastructure construction services throughout the country. ADB is fully capable of leveraging 28+ years of experience performing aerial & underground utility installation services throughout the nation, serving repeat customers such as Verizon, AT&T, Ameren, World Wide Technology, T-Mobile, Meta, Bluebird, Lumen, Charter, Windstream etc. with quality, on-time, under-budget project completions.

Company:	ADB COMPANIES, LLC
Address:	18777 US Hwy 66, Pacific, MO 63069
Phone:	314.426.5200
Fax:	636.583.4111
Contact Person:	Eric Biehle
Title:	Senior Director of Business Development
E-mail:	Eric.Biehle@adb-us.com
Phone:	513.255.5174



OUR GROWTH



ADB Companies has grown to nearly 1,200+ team members with annual revenues exceeding \$430,000,000 operating out of numerous offices coast to coast with the headquarters located at 18777 US Highway 66, Pacific, MO 63069.

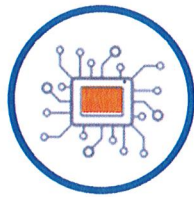
ADB Companies is a nationwide provider of utility & fiber optic infrastructure, wireless communications, and technology solutions serving multiple industries including the Federal Government. Services offered by ADB Companies include OSP Engineering & Construction, Hydro-excavation, Boring, Trenching, Plowing, Splicing, Aerial, Wireless, A&E Design, Structured Cabling, and Network Engineering providing installation of electric and fiber optic cable for the telecom, electric, broadband, water, sewer, and government industries. The company also offers complete ISP services for fiber optic cable. In short, ADB Companies, provide turn-key, end-to-end solutions for the communication and utility industries with the full capability of self-performing all offered services.



ADB Engineering offers a vast range of services to ensure the design, engineering, and collaboration of any sized project runs smoothly while also maintaining the highest quality in the industry.

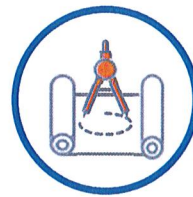
OUR SERVICES

We listen closely to our clients' design, construction, and management standards. Expert coordination of our processes is crucial in order to deliver projects on-time, on-budget, and fully compliant with all jurisdictional and organizational standards.



OUTSIDE PLANT ENGINEERING

Infrastructure - Fiber, Copper, COAX
Mapping Services, Water, Sewer, Electric, Gas
Wireless/Wireline Services,
GPON, Long-Haul, Network Extensions
Drops, Overbuilds, Densifications, Pole Loading Analysis
Civil, Traffic Signals, Street & Highway Lighting



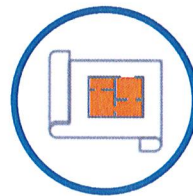
DESKTOP & FIELD SURVEYS

Site Walks, Field Data Collections
Pole Data Collection
Network Planning
Feasibility Studies
Drone & Lidar
ROW/Easement Research
QA/QC Review



INFRASTRUCTURE ENGINEERING

PON | Campus, Subdivisions
DAS
WiFi
Data Centers
Cooling Systems, Rack Layouts



PERMITTING SERVICES

Plan & Profile
GRP
R/R
USACE



SOFTWARE DEVELOPMENT

Custom Applications
App Integration
Data Integration



GIS SERVICES

GIS Design Services
Development/Implementation
Integrated CAD-GIS Solutions

OUR COMPETITIVE ADVANTAGES



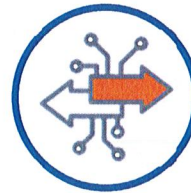
SOFTWARE DEVELOPMENT



EXPERIENCE



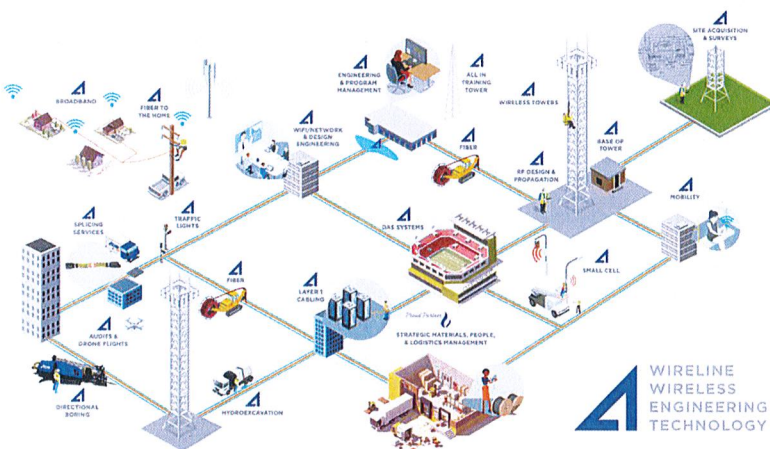
INNOVATIVE THINKING



TECHNOLOGY INTEGRATION



COMMUNICATION + DASHBOARDING



PROVIDING TURNKEY SOLUTIONS COAST TO COAST

At ADB Companies, we proudly build networks, connections, and partnerships nationwide within the telecommunications sector. We provide utility, electrical & fiber optic infrastructure, engineering & design, wireless communications, and technology solutions. With the power of one, we proudly offer turnkey solutions to commercial clients, service providers and local, state and federal government organizations.

OUR SYSTEMS



ARAMIS



CERTIFICATIONS & LICENSES



RCDD Certification
Registered Communications
Distribution Designer

PE License
Professional
Engineers

CONTACT US

Visit us at www.adbcompanies.com or email us at bids@adb-us.com to be connected to the right A-Team Member.

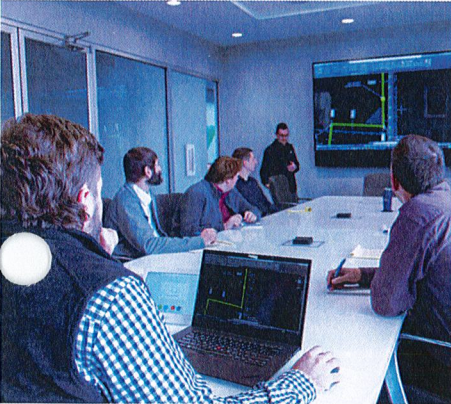


FORWARD-THINKING TECHNOLOGY INFRASTRUCTURE SOLUTIONS



WIRELINE

Our Wireline group serves numerous industries nationwide. We specialize in the following: Telecom | Electric | Broadband | Water | Sewer | Government | OSP Engineering | Hydro Excavation | Boring | Aerial | Trenching | Plowing | Paving | Splicing



WIRELESS

Our Wireless group is a leader in planning, designing, deploying, and maintaining multiple infrastructure projects within the communication, commercial construction, and energy markets. We have partnered with our customers by delivering high-quality service in a more timely and cost-effective manner.



ENGINEERING

Our Engineering group designs, permits, and integrates seamlessly with construction, to ensure the best possible network.



TECHNOLOGY

Our Technology group offers single-source, turnkey network infrastructure solutions to the technology industry. Services include: Collaboration, Infrastructure, Connectivity, MiCiV, and MSP.

YOUR TURNKEY SOLUTION

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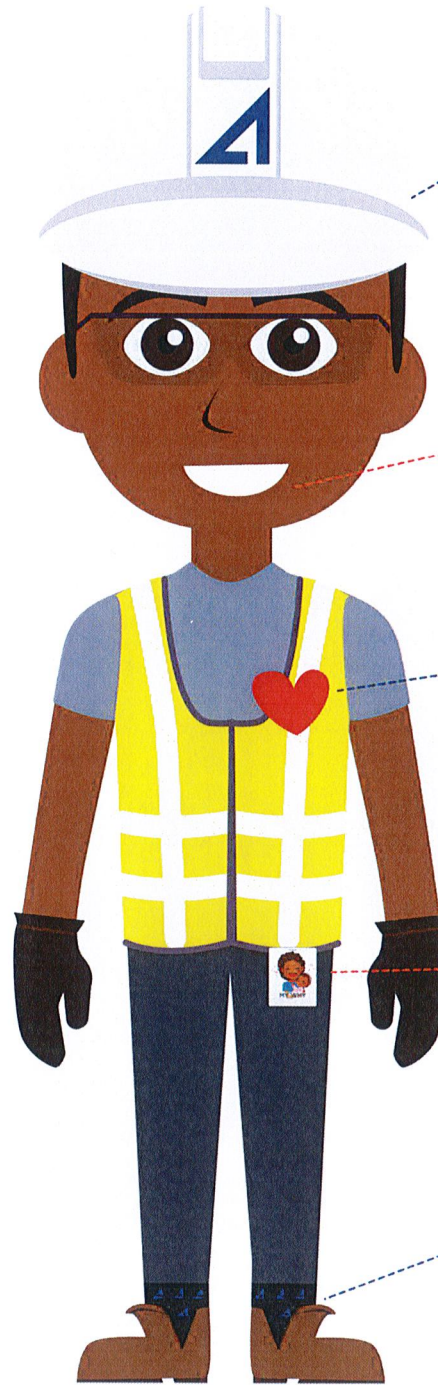
OUR CULTURE



Our company-wide Corporate Social Responsibility Program, **ADB Community**, encourages team members to give back to the community with their time, talent, and treasure. A committee of 23 members of our organization create opportunities for all to get involved and rally around the tagline: 'Together We Make A Difference'. The logos of the charitable organizations supported by volunteer teams of our family members are displayed on a giant wall, called the "Wall of Compassion" at every office location.

ACCOLADES

ADB has been recognized as a Top Workplace by the St. Louis Post Dispatch for nine years in a row. The St. Louis Business Journal has selected ADB as a Top Workplace Finalist two years running, as one of the Fastest Growing Companies in the region, and an outstanding Family Business. ADB was also awarded as a Top Privately held company and as one of Inc. 5000's fastest growing private companies.



We are ALL IN for Achievement.
ADB Academy helps every A-Team Member achieve their professional development goals.



We are ALL IN for Inclusion.
We believe in empowering every voice and are committed to becoming better leaders of diversity and inclusion.



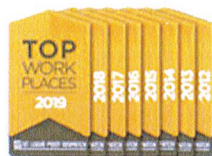
We are ALL IN for Giving Back.
We believe in serving the communities where we work and live to make a positive impact.



We are ALL IN for ZERO.
Safety is personal and ZERO is the expectation. We believe every member of our A-Team deserves to go home safe every day.



We are ALL IN for Balance.
We are focused on supporting every A-Team Member in taking steps to improve their overall health and well-being.



2019 & 2020!

ST. LOUIS BUSINESS JOURNAL



2018 BEST PLACES TO WORK AND 2019!

SAFETY CULTURE



ACCOMPLISHMENTS FOR PAST THREE YEARS

- Driving down severity of incidents evident by decreasing LWA rates.
- Addition of Safety Director position and two Field Safety Coordinators to Risk Group.
- Implementation of safety-related information through “Safety Flash” and “Weekly Safety Discussion” reports.
- Implementation of Monthly Safety Completion Report to interact with the field workers.

GOALS FOR 2024

- ZERO OSHA Recordables
- ZERO Preventable Motor Vehicle Incidents
- ZERO Preventable Utility Hits
- 1900 Site Assessments
- 1900 Good Catch/Near Miss reports

SAFETY INITIATIVES

- Drive Down OSHA Recordables
- Drive Down Vehicle Incidents
- Face 2 Face with Field Team members and Risk Group
- Increased educational opportunities
- Human and Organizational Performance workshop
- Focus on new team members (< 90 days)

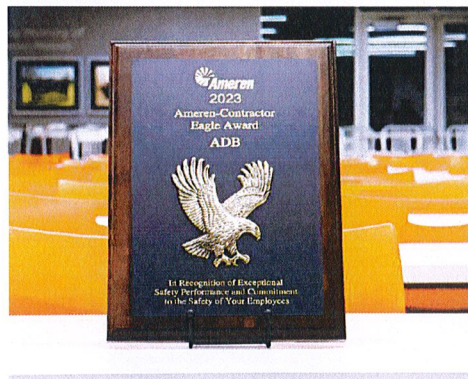
STEPS TO DRIVE SAFETY

- ALL IN** Initiative
- Pre and Post-Trip Vehicle Inspections
- Daily Pre-Task Safety Analysis
- Weekly Safety meetings
- Weekly and bi-weekly Safety Conference Calls
- Field Safety coordinators
- Safety Champions advanced engagement
- “Safety Flash” instant reports
- Good Catch Initiative and reporting

COMMUNICATING WITH FIELD EMPLOYEES

- Weekly/bi-weekly Safety Conference Calls
- Weekly Tool Box Safety Talks
- Daily Pre-Task Safety Analysis
- Field Safety Coordinators
- Supervisor Safety Shorts video access
- Safety Ray’s Video Series on YouTube

COMPANY MISSION STATEMENT
We are a customer-centric partner providing innovative solutions. The safety, well-being and career growth of our team members are the benchmarks of our success.



Most recently received 2023 Ameren Eagle Award

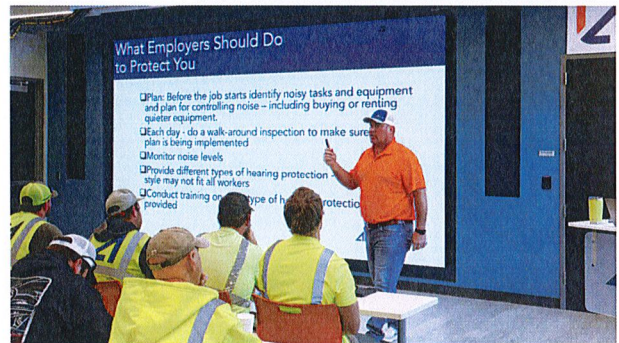
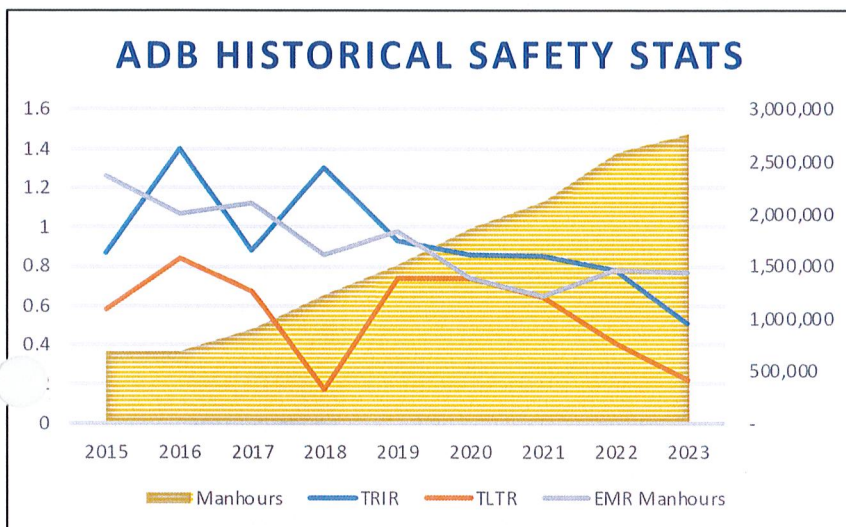
YOUR TURNKEY SOLUTION

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SAFETY CULTURE

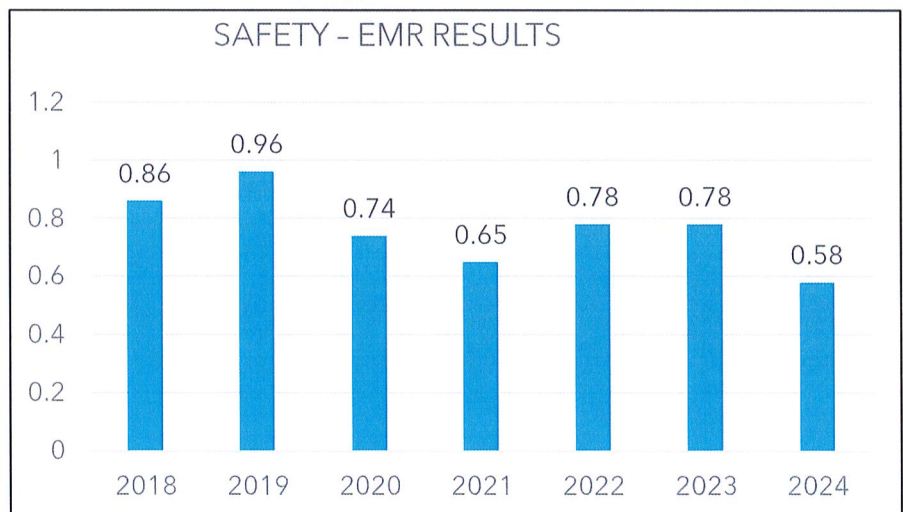
SAFETY AT THE FOREFRONT

We prioritize safety in everything we do. Our team is expanding nationwide, and we're proud to be a leading provider of utility telecommunications infrastructure with an excellent EMR rating. The charts below showcase our growth, progress, and continued focus on safety. In 2023, we logged 2.6 million man-hours, and our EMR rankings continued to decrease. Our safety experts undergo yearly, monthly, and weekly training to stay up-to-date with the latest practices. We take a proactive approach to safety in all our markets, which has helped us build a solid foundation for success. Getting our team members home safely is our #1 Priority.



HISTORICAL EMR STATS

The chart on the right side represents our EMR rankings over the last five plus years. As you can see, it shows a consistent trend of achieving an EMR average below the industry standard. Recently, we have achieved our company's lowest EMR ranking with 0.58. We are extremely proud of this accomplishment and will continue to encourage our team to maintain this progress.



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SAFETY CULTURE

COMPANY MISSION STATEMENT

We are a customer centric partner providing innovative solutions. The safety, well-being and career growth of our team members are the benchmarks of our success.

TYPICAL HAZARDS AND ACTIONS

- Trenching and Excavation: Competent Person Training, Pre-Task Evaluation, Job Hazard Analysis (JHA), Team Member Awareness Training, constant inspection
- Strains/Sprains: Stretch and Flex, Pre-Task Evaluation, JHA's
- Vehicular: Defensive Driving training and evaluation, record checks
- Heat/Cold Stress: cold/heat injury awareness training, Pre-Task Evaluation, JHA's

CONTRACT SPECIFIC INFORMATION

Emergency Information

- Outline your emergency action plan for an incident (e.g., Injury / vehicle, property incident, fire, severe weather, etc.)
- Take immediate action to remove victim from danger (if applicable) and treat minor injury (if applicable)
- Activate EMS - 911, radio, etc. (if applicable)
- Report incident immediately to site supervision (i.e. superintendent) and Risk Manager
- Initiate Incident Investigation Process

Emergency Contact Information

Name: Tim Michel

Phone Number: 314-308-1698

CONTRACTOR EVENT REPORTING (CER) PROCEDURES

Any event that meets the criteria for Contractor Event Reporting will be reported as follows:

- Field Team Member reports event to ADB Field Supervisor.
- ADB Field Supervisor reports known facts of event to Leadership.
- Fact Finding team gathers information of event.
- ADB Learning Team is formed to learn as much about the event as possible.
- Final CER report completed via Safety1Source within 5 days of event.
- Identify corrective actions to implement based on findings of learning team.
- Conduct safety stand down with entire group/division.



SAFETY CULTURE

JOB OBSERVATION PROCESS

ADB Site Safety Assessments are conducted by the following: ADB Field Supervisor, Field Safety Coordinator, Director of Safety, Project Manager, Vice President, Sr. Vice President, President, and CEO. These observations are conducted on site, in conjunction with the Supervisor and/or Foreman using an “iAuditor” type of application. Positive observations, as well as corrective opportunities are detailed in the report along with pictures (if available) and discussed with site personnel. The report is distributed to Project Managers (for further distribution to their teams), ADB’s Sr. Management, and the Risk Department. The information found in the Observation is then entered in our database for identifying leading indicators that provide future direction of our ZERO effort.

JOB BRIEFING PROCESS IN DETAIL

The job briefing is conducted prior to start of work, when any person enters the jobsite, or when significant changes occur during work. These briefings outline the tasks to be performed, the hazards associated with the task, and the corrective or control measures necessary to mitigate the hazard. These documents are formalized and turned in with time sheets at the end of each day. Any person entering the jobsite is required to review the Job Briefing and provide signature of their understanding of the hazards and control measure mandated.

MANAGEMENT COMMUNICATION WITH TEAM MEMBERS

ADB hosts weekly company-wide Safety Meetings where all members of the group are required to attend. We communicate safety-related communications as well as discuss and disseminate Good Catch information and incident review results. Additionally, Daily Pre-Task Assessments are conducted, “Safety Flash” reports also serve to keep our teams informed, our Wednesday Safety Text provides weekly safety reminders via company cell phones. Training sessions include: Pad/Ped Entry, Electrical, Trenching and Excavation, OSHA 10hr Construction (offered quarterly), OSHA 30hr Construction (offered bi-annually).



RECOGNITION



PARTNERSHIPS

The repeat business and 90% customer loyalty year-over-year enjoyed by ADB are the result of outstanding working relationships that have developed over the years based on trusting ADB to stand behind every project they undertake.

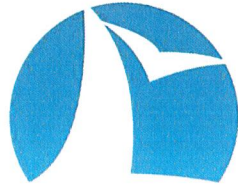
ACCOLADES

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KEY PERSONNEL

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STACEY THOMPSON

Chief Executive Officer

Stacey Thompson serves as the Chief Executive Officer at ADB Companies, where she brings a wealth of experience and a track record of success to her leadership role. With a strong commitment to driving results and fostering innovative solutions for customers, Stacey has established herself as a respected figure in the telecom industry.

Stacey's journey at ADB began in 2022 when she assumed the position of Chief Operating Officer, leading the operations team with her strategic vision and extensive industry expertise. Her career trajectory reflects a deep-rooted connection to the utility and network building sectors, which she initially embarked upon in St. Louis, where she began her career with Southwestern Bell.

With over 26 years of experience at AT&T, Stacey has honed her skills in construction, engineering, design-build, and the implementation of fiber and wireless networks across diverse geographical landscapes. Her leadership extends to managing large teams of over 8,000 individuals and cultivating partnerships with 4,000 vendor allies. Stacey's proficiency also encompasses the development and execution of cross-functional systems, automation, and tooling, demonstrating her commitment to driving operational efficiency and excellence.

Beyond her professional accomplishments, Stacey is deeply invested in fostering diversity and inclusion, particularly in promoting women's leadership in STEM fields. She actively engages in mentorship initiatives, supporting organizations like Teach for America and Women of AT&T. Stacey's dedication to empowering individuals to reach their full potential underscores her passion for leadership development and talent management.

Throughout her career, Stacey has garnered recognition for her outstanding contributions, including being featured in ISE magazine as one of the Top Women in Telecom, where she was celebrated for blazing trails in diversity and STEM fields. Her passion for identifying and nurturing talent highlights her belief in creating growth opportunities for future leaders, ensuring a legacy of excellence and innovation at ADB Companies.

TIM MICHEL, CSP

Vice President of Risk Management



314.308.1698

tmichel@adb-us.com

@ Tim Michel

CAREER HISTORY

11 Years Experience

EDUCATION

Lindenwood University

Bachelor of Business Administration

AFFILIATIONS

American Society of Safety Professionals

CERTIFICATIONS

Certified Safety Professional

OSHA Outreach Trainer

American Red Cross -
First Aid/CPR/AED
Instructor

OVERVIEW

Tim has served as the Vice President of Risk Management for ADB since 2018 and has proven himself as an Industry Leading Safety Leader. Year after year, Tim has driven our EMR Rating down and most recently has worked it down to an exceptional 0.58. Tim identifies systematic safety patterns and practices and advises management on problem resolution. He has continued to strengthen the ADB Safety Program and culture. He builds trust and respect with field personnel and senior management to promote open communication and influence adoption of new and improved safety practices. Tim also develops long lasting partnerships with customers.

EXPERIENCE

ADB Companies | Vice President of Risk Management

June 2018 - Present

L. Keeley Construction | Safety Manager

May 2017 - June 2018

Intren | Safety Professional

November 2014 - May 2017

Dynegy | Safety Specialist

May 2014 - November 2014

STEVEN TRUEMPEL

Senior Manager, Engineering Operations



- 314.874.7181
- struemper@adb-us.com
- @Steven Truemper

CERTIFICATIONS & TRAINING

- PE-MO | License No. PE-2006002870 | 02/01/2006
- PE-CO | License No. 55519 | 02/01/2019
- PE-TN | License No. 122435 | 04/01/2019
- PE-IL | License No. 062-073352 | 07/01/2021
- PE-KS | License No. PE28448 | 06/01/2021
- PE-OK | License No. 32714 | 07/01/2021
- PE-TX | License No. 143968 | 03/01/2022
- PE-NE | License No. E-19269 | 03/31/2022

EDUCATION

MO University of Science & Technology
 Bachelor's of Science
 Civil Engineering

YEARS EXPERIENCE

23 Years

SUMMARY

Steven oversees the Management of 25+ Direct Reports and is a key member of designing Outside Plant (OSP) fiber routes to provide network connectivity to cellular sites and Internet access via fiber to the business builds for multiple markets. As the Lead Engineer, Steven is responsible for the construction, permit and as-built plans in his region. He is responsible for creating routes for the customer, creating progress reports, performing constructability reviews of plans, and reviewing public right-of-way plans and utility easement plans. In addition, Steven currently manages a group of geographic information system (GIS) and CADD technicians along with a team of Engineers that support our communication projects.

EXPERIENCE

- Verizon 1 Fiber | Verizon | Memphis, TN | \$8.5 Million | 2018 - Present
Design/Build of Fiber Optic Network in the Memphis, TN Metro Area totaling 800 miles.
- Verizon 1 Fiber | Verizon | St. Louis, MO | \$25 Million | 2017 - Present
Design/Build of Fiber Optic Network in the St. Louis, MO Metro Area totaling 1,100 miles.
- Verizon 1 Fiber | Verizon | Des Moines, IA | \$5 Million | 2018 - 2022
Design/Build of Fiber Optic Network in the Des Moines, IA Metro Area totaling 600 miles.
- MoDOT J6P2261 Rte 61/67 Arterial ITS | MoDOT | Various MO Counties | \$1.5 Million | 2009 -2010
Constructed arterial ITS system including 38 miles of fiber optic and wireless communications.
- MoDOT J6Q1833 Interstate ITS | MoDOT | Various MO Counties | \$4.5 Million | 2008 - 2009
Constructed arterial ITS system including 76 miles of fiber optic and wireless communications.
- MoDOT J6I1838 Interstate ITS Deployment | MoDOT | Various MO Counties | \$4.5 Million | 2007 - 2008
Project Manager over Construction of CCTV Cameras, 70 miles of fiber backbone, DMS Boards, and Field Terminal Cabinets.



JUSTIN CONN

Engineering Manager

314.546.7071

jconn@adb-us.com

CERTIFICATIONS & TRAINING

SPIDAcac - Bently
Advanced Troubleshooting
and Installation of
Fiber/Copper ISP and OSP
Plant
AT&T-U

YEARS EXPERIENCE

10+ Years Experience

SUMMARY

Justin oversees several engineering projects for ADB Companies and has over 10 years of experience in the industry.

EXPERIENCE

Verizon Fiber-One | Verizon | Various Locations | Confidential | 2018 - 2021

Permit Manager - Oversaw Permit Teams Across Multiple Markets. Ensured Timelines and Schedules were met. Specialized in Joint-Use Permitting, Underground Permits, and Specialty Permits.

Everstream | St. Louis, MO | \$1.7 Million

Lead Engineer and Project Manager for large 300+ mile business fiber build out across St. Louis and East Illinois.

Texas AT&T Pole Loading | Williams Communication | Texas | \$1 Million | 2020 - Present

Perform Pole Loading Analysis and Permit Submittal for all AT&T Owned Poles throughout Multiple Markets for Fiber Build Outs.

Fiberlink | Various Locations | \$2 Million | 2022 - Present

Field Data Collection of Joint-Use Poles and Make Ready Recommendations for approximately 100,000 Poles.



BRET GALBRAITH

Engineering Architect

636.234.6813

bgalbraith@adb-us.com

CERTIFICATIONS & TRAINING

DBS Instructor

EDUCATION

Northwest Vocational
(Drafting), 1977

YEARS EXPERIENCE

44 Years Experience

SUMMARY

Bret is a key team member of the ADB Team and serves as our Engineering Architect. He is responsible for working with our customers and employees on FTTx deployments to make sure that we are meeting the needs of our customers. With 44 years of experience, Bret possesses a wealth of knowledge that separates him from the competition. Bret is also responsible for working with FTTx Equipment Manufacturers to ensure that the design/deployment is top of the line and satisfactory to our customers.

EXPERIENCE

FTTx Architect | ADB | Springfield, MO | Various Programs | 2022 - Present

Works with multiple customers internal and Internal ADB teams to integrate and enhance Architecture for FTTx projects of various size and scope.

FTTh Architect | ADB | Nampa, ID | \$60M | 2021 - 2022

Worked with customer to integrate and enhance Architecture for FTTh project of estimated 50,000 Service Addresses

Sr. Eng Manager | ADB | San Antonio, TX | \$75M | 2020 - 2021

Managed engineering team responsible for delivery of 200 mile 5G distribution and fiber densification build.

Buckhead Loop | Direct TV | Buckhead, GA | \$125K | 1994-1995

First Deployment of Direct TV into a MDU Highrise. Designed and supported construction.

Cell Tower Backhaul | Time Warner Cable | Dallas, TX | \$4.5 Million | 2011-2013

Cell Tower Backhaul Network Design for T-Mobile, Sprint and Verizon throughout Dallas-Fort Worth area.

FTTx Deployment | Time Warner/Spectrum | Various Cities | \$500K/Market | 2013-2019

FTTx Deployment working with manufacturers of FTTx Equipment and Design/Deployment



MATT HAMNER

Senior Manager, Engineering

- 314.813.4032
- mhamner@adb-us.com
- @ Matt Hamner

EDUCATION

Grayson County / Dallas
County College

YEARS EXPERIENCE

14 Years Experience

SUMMARY

As Senior Manager of Engineering, Matt oversees the planning, execution, and optimization of engineering processes to ensure the seamless delivery of network services and infrastructure. Matt leads a cross-functional team responsible for the maintenance, upgrade, and expansion of telecom networks, ensuring high levels of reliability, scalability, and performance. Matt is responsible for managing budgets, setting operational goals, implementing industry best practices, and ensuring compliance with regulatory standards. Additionally, Matt works closely with customers to align efforts with broader business objectives, manage risk, and drive continuous improvement in network operations and efficiency.

EXPERIENCE

Verizon | Oklahoma City, OK; Kansas City, MO; Memphis, TN

- CORE - Engineering, Design, Fielding & Permitting for Verizon's modernization and upgrades to key facilities that house the equipment responsible for routing and managing voice, data, and internet traffic across the network.
- ODN - Engineering, Design, Fielding & Permitting for Verizon's Optical Distribution Network that connects the central office to end users in a Passive Optical Network (PON) architecture.
- NED - Planning, Designing, and Engineering for network deployment, ensuring optimal performance, scalability, and reliability.

Mainstream | Various Locations

- Engineering, Design, Fielding & Design for various Fiber to the Home projects.

Ritter Communications | Tulsa, OK - Ft. Smith, AR & Little Rock, AR

- Engineering, Design, Fielding, Design & Permitting for Ritter's Long-haul Project spanning from Tulsa, OK to Ft. Smith, AR and a span in Little Rock, AR

Spectrum | Various Locations

- Centralized & Distributive EPON - Engineering, Design, Fielding & Permitting to support Spectrum's Centralized & Distributive Ethernet Passive Optical Networks
- Coax/Fiber Residential Builds - Engineering, Design, Fielding & Permitting for Spectrum's hybrid fiber-coaxial (HFC) infrastructure for delivering high-speed internet, television, and phone services to residential customers.



SUPERIOR

W I S C O N S I N

PAST EXPERIENCES

YOUR **TURNKEY** SOLUTION

PAST EXPERIENCES



\$61,000,000 TDS Turnkey FTTH supporting Nampa, Idaho

\$7,000,000 82-mile FTTH Turnkey solution supporting Clarksville Connected Utilities

\$50,000,000 Turnkey Solution supporting fiber diversity initiatives in Memphis for Verizon

\$1,000,000+ Engineering Services in Missouri for Ameren

\$25,000,000+ Engineering Services nation-wide for Verizon

\$120,000,000 Turnkey Solution supporting fiber diversity initiatives in St. Louis for Verizon

\$22,000,000 Turnkey Solution supporting fiber diversity initiatives in Des Moines for Verizon

\$52,000,000 Turnkey Solution supporting fiber diversity initiatives in New Orleans for Verizon

\$25,000,000 Turnkey Solution supporting fiber diversity initiatives in Denver for Verizon

\$30,000,000 Turnkey Solution supporting fiber diversity initiatives in Albuquerque for Verizon

\$12,000,000 Turnkey Solution supporting fiber diversity initiatives in Conroe, TX for Verizon

\$12,800,000 State of MO Stimulus program turnkey fiber solution, for Bluebird Networks

YOUR TURNKEY SOLUTION

www.adbcompanies.com



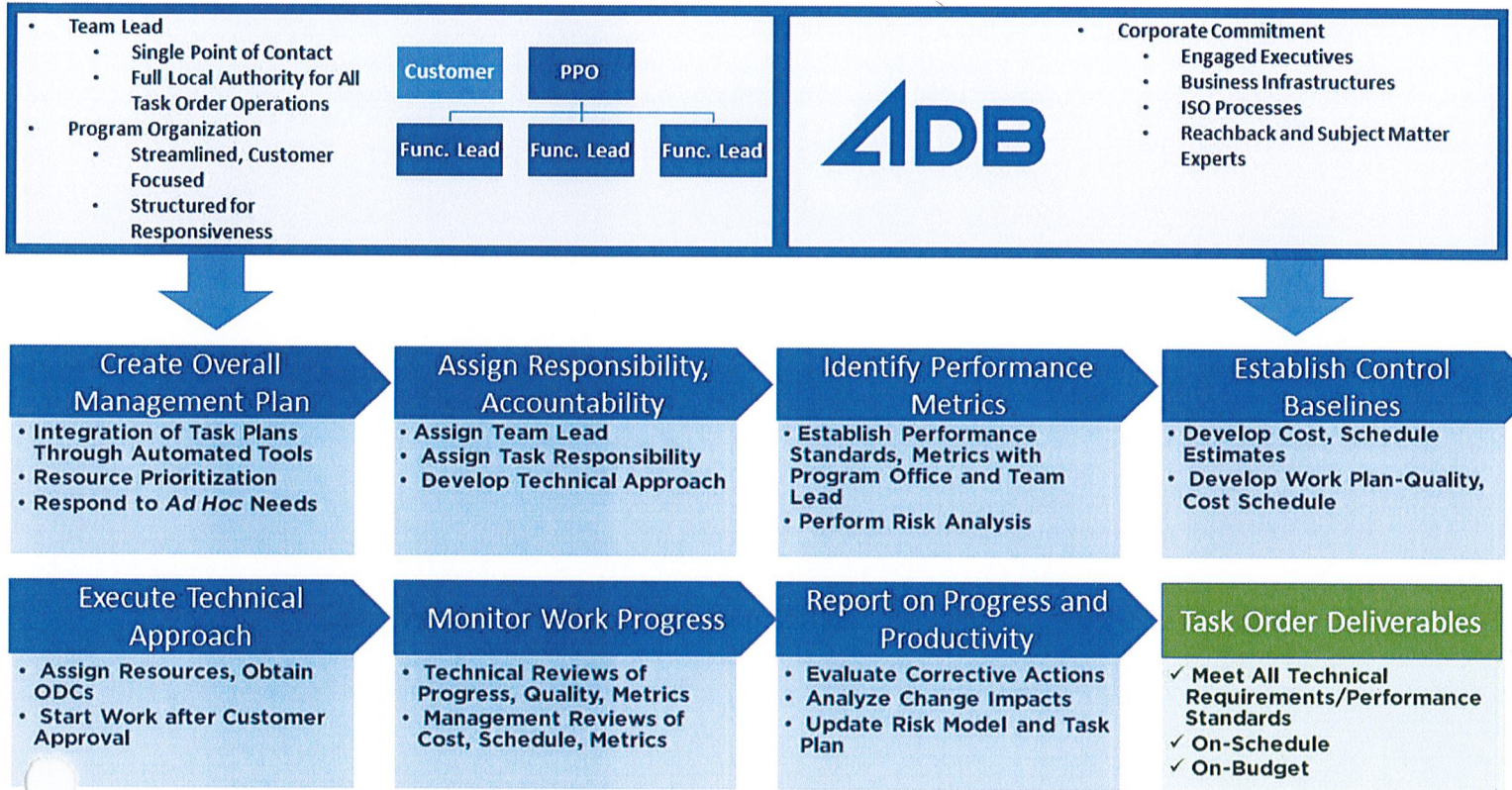
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W I S C O N S I N

PROJECT APPROACH

YOUR **TURNKEY** SOLUTION

PROPOSED APPROACH



Management Philosophy

ADB's mission is to maximize our customer's return on investment. We accomplish this mission by focusing on our customer's requirements and objectives. ADB will also leverage our resources and competencies throughout the project.

Our key management principles include:

- Adherence to all project requirements and customer expectations.
- Ability to meet and exceed stringent customer requirements within budget, on time, in accordance with all contract terms and conditions.
- Provide clear two-way communication of project information and status with client personnel and within the ADB project team.
- Identify and provide proactive efforts to mitigate technical and business risks.
- Efficient allocation and utilization of resources.
- Adherence with the highest ethical standards and codes of behavior.
- Continuous process improvement to remain current with industry best practices.
- Achieve maximum levels of customer satisfaction.
- Clearly defined roles and responsibilities.



PROPOSED APPROACH

Quality | DO IT RIGHT THE FIRST TIME

Our philosophy at ADB is to execute right the first time by always having a meticulous attention to detail. Consistent with our mission, it is our policy to provide our clients with construction services that achieve the highest possible quality while being completed to specification, on-time and within budget. To this end, ADB has established this Quality Management System (QMS).

ADB has developed a culture that pursues total quality and environmental compliance in all we do, from initial selection of projects and business partners, through project commissioning and contract closeout. We will be proactive to ensure that we achieve total quality. The cornerstone of our QMS is our motivated and well-trained personnel who seek out continual improvement in our means and methods.

Scope

ADB provides innovative solutions for every project, and the QMS provides a disciplined methodology to quality construction that is mindful of customer needs, continually changing requirements, and a competitive market. This system is based upon a risk management philosophy and allows senior management the flexibility necessary to make informed decisions that minimize cost while meeting quality expectations.

PROPOSED APPROACH

QUALITY MANAGEMENT SYSTEM (QMS) REQUIREMENTS

Management Approach:

The success of our QMS depends on our ability to work as a team, to communicate early and often with our business partners and clients, and to build a corporate culture of continuous improvement. Management of quality starts with the writing of our business plans and identification of work we will pursue. It continues with the writing of proposals and estimates, and the identification and selection of our business partners. Management of quality is demonstrated through our consistent, effective application of standard procedures at all project sites—from mobilization through to warranty response. We will use periodic reviewing and continual improvement techniques to enhance the effectiveness and efficiency of our systems and processes.

WORK STAGES OF WORK PROCESSES

Planning Project Resources

Successful planning requires the integration of quality management and project management personnel. If properly planned, all phases of work will account for the time necessary for both execution and quality management. Activities are systematically planned, ensuring that production does not outpace QC activities and that QC activities do not delay production. The planning process accurately defines and documents project objectives and requirements, and results in a technically sound and achievable approach to work.

During the planning phases, personnel will prepare their schedules in consideration of:

- Scope of work (SOW);
- Client requirements and expectations;
- Definition of major activities for scheduling definable features of work;
- Applicable market and client-driven regulations, codes, standards and industry practices;
- Type and quality of inputs needed for design and construction operations, (e.g., drawings, specifications, and manufacturing and industry requirements); and
- Working with the client for all required approvals, permits, notifications, licenses, and/or professional registrations.

PROPOSED APPROACH

Policy

Consistent with the mission of ADB, it is our policy to provide our clients with construction services that achieve the highest possible quality while being completed to specification, on time and within budget. To this end, ADB has established this Quality Management System (QMS).

ADB has developed a culture that pursues total quality and environmental compliance in all we do, from initial selection of projects and business partners through project commissioning and contract closeout. We will be proactive to ensure that we achieve total quality. The cornerstone of our QMS is our personnel who are well-trained and motivated to seek out continual improvement in our means and methods.

Scope

ADB provides innovative solutions for project design and construction for a broad array of government and private-sector clients. Though they vary somewhat in the specific approach, all of our clients have high standards for quality based on a range of regulations, codes, industry standards, and procedures. The ADB QMS provides a disciplined methodology to quality construction that is mindful of demanding customers, continually changing requirements, and a competitive market. This system is based upon risk management philosophy and allows senior management the flexibility necessary to make informed decisions that minimize cost while meeting quality expectations.

Management Approach:

The success of our QMS depends on our ability to work as a team, to communicate early and often with our business partners and clients, and to build a corporate culture of continuous improvement. Management of quality starts with the writing of our business plans and identification of work we will pursue; it continues with the writing of proposals and estimates, and the identification and selection of our business partners; it is evident in the project design and buy-out phases of pre-construction. Management of quality is demonstrated through our consistent, effective application of standard procedures for quality management at all project sites—from mobilization through to warranty response. We will use periodic reviewing and continual improvement techniques to enhance the effectiveness and efficiency of our systems and processes.

Training of ADB team members is on-going and everyone thoroughly understand the requirements of this program. ADB's training focuses on quality principles and new methods of construction, which provide our clients a better product.

PROPOSED APPROACH

Personnel in the QMS:

Our people are the single most important asset in achieving our standard of quality. Integral to this QMS is the provision of a framework for:

- Determining the necessary competence of personnel performing work affecting quality;
- Providing project personnel with the requisite skills and experience, and performing actions to evaluate competence and delivering training to address deficiencies; and
- Maintaining appropriate records of education, training, skills, and experience.

MANAGEMENT AND ORGANIZATION

Organization Management, Responsibilities, and Authority:

The QMS applies to all elements of ADB.

- The Board of Directors establishes policy, imparts vision, and may advise the Presidents and Business Construction Leaders on quality-related issues.
- The President is responsible for policy and direction of the QMS and is the program executive. They execute broad oversight with responsibility for effective implementation of the QMS. They set goals, allocate resources, assess risk, and are accountable to the CEO for program success.
- Vice Presidents and Business Group Leaders report to the President. They monitor execution, review effectiveness of established programs, and assess implementation of the QMS at the project level.
- Senior Project Managers and Project Managers are responsible for project execution. They work continually with the client and project Quality Control staff to ensure a smooth, integrated relationship between scheduling, safety, project execution, and Quality Control.
- The Quality Manager is responsible for the overall management and effective implementation of the QMS. This manager advises top and senior management on issues and methods of quality management. His duties include program evaluation and continuous improvement, coaching and training. The Quality Manager is responsible for construction site trend analysis, investigation of quality control incidents, and process improvement. Additionally, the Quality Manager:
 - Establishes, implements, and maintains standardized quality processes;
 - Reports to senior managers on QMS implementation, the overall effectiveness of the QMS for projects underway, and the status of proposed improvements to the QMS;
 - Promotes awareness of the QMS throughout the company

All team members of ADB are assigned the responsibility of continuous improvement of the quality of our work.

PROPOSED APPROACH

WORK AND DOCUMENT PROCESSES

Documents and Records:

ADB will develop controls and maintain documents by collaborating with the client to fully understand the requirements. These may include plans, specifications, procedures, logs, and test results.

Construction:

ADB performs and delivers services in a manner that provides the consistency and reliability required by our clients and as established in this QMS. Consistency of attainment of standards is achieved through comprehensive planning, controlled work performance, and verification of conditions or results. The following subsections outline requirements for the stages (planning, performance, and verification) and describe key support activities that may occur in any or all of the work stages.

Work Stages of Work Processes:

Planning Project Resources

Successful planning requires the integration of quality management and project management personnel. If properly planned, all phases of work will account for the time necessary for both execution and quality management. Activities are systematically planned, ensuring that production does not outpace QC activities and that QC activities do not delay production. The planning process accurately defines and documents project objectives and requirements, and results in a technically sound and achievable approach to work.

During the planning phases, personnel will prepare their schedules in consideration of:

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- Definition of major activities for scheduling definable features of work;
- Applicable market and client-driven regulations, codes, standards and industry practices;
- Type and quality of inputs needed for design and construction operations, (e.g., drawings, specifications, and manufacturing and industry requirements); and
- Working with the client for all required approvals, permits, notifications, licenses, and/or professional registrations.

PROPOSED APPROACH

Performance / Service Realization

Project Managers will ensure that personnel assigned to projects are qualified for the work to be performed. Assigned personnel are provided with and use the plans, technical standards, instructions, specifications, procedures, and drawings appropriate for the complexity and/or risk of the work performed.

- Procedures and instructions describe the method and sequences of actions by which each activity is accomplished, as well as the responsibilities of the team members performing the activities. Procedures, standards, instructions, and drawings should contain applicable acceptance criteria.
- Instructions, procedures, or drawings governing engineering and construction activities address design inputs, design outputs, design reviews, design verification, design validation, and documentation control of design changes.
- Procedures, instructions, and drawings will be prepared, completed and approved prior to the start of work activities to which they apply.
- Employees document work to record successful completion and compliance with the QMS.

Continuous Improvement

The effectiveness of the QMS is reviewed on a regular basis. In order to determine the effectiveness, critical data will be collected that provide insight into the satisfaction of clients, conformance with program requirements, and trends in quality indicators including preventative action opportunities and ADB performance. The data used in analyzing the program will include:

- Results of reviews;
- Noncompliant work logs;
- Corrective action reports;
- RFI's and change orders;
- Client survey results;
- Client complaints;
- Client feedback;
- Results of peer reviews;

The focus of these QMS objectives and the data collected through the methods outlined above will be used to guide and continually improve the program. The data gathered and analyzed will be used as the basis for improvements and be the input to the program planning efforts.

PROPOSED APPROACH

Training:

Personnel will be selected for tasks based on the individual's education, experience, and training. Responsible managers will define the educational, experience, and skill requirements for technical personnel based on professional or legal convention or specific project/organizational needs. ADB provides opportunities to meet these needs, such as in-house (ADB Academy) or external training courses or presentations, professional seminars and on-site/on-the-job training. The effectiveness of this training is evaluated through annual employee performance evaluations, proficiency testing for select in-house or online training, client feedback, and analysis of trends associated with executed work. Records of education, training, skills, and experience will be maintained by Human Resources.

ADB will ensure personnel are aware of the relevance and importance of their efforts and how these efforts contribute to the achievement of quality objectives through various means, including feedback during annual employee reviews, periodic project reviews, and internal/external reviews.

Attention to Detail

Our philosophy at ADB is to execute right the first time by always having a meticulous attention to detail. An example of this is ADB's innovative concept of purchasing and utilizing multiple hydro-excavation trucks, along with the company's strict policy of potholing at least 3 feet on either side of a marking for an underground utility. This procedure is extremely thorough and shows our dedication to avoiding underground utility hits.



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FEE PROPOSAL

YOUR **TURNKEY** SOLUTION

9. Engineering Services for Fiber Phase 2 Engineering

Date: 9/10/2024

City of Superior, Wisconsin

I/we, the undersigned, being familiar with your local conditions, having made a field inspection and investigation that I/we deemed necessary, having studied the plans and specifications for the work and being familiar with all the factors and other conditions affecting the work, are hereto attaching the following documents:

- 1) Subcontractors & Suppliers List
- 2) Addenda Acknowledgment
- 3) Qualification & Evaluation Checklist
- 4) References

I/we, the undersigned, hereby propose to furnish all labor, tools, materials, skills, equipment and all else necessary to execute the work, in accordance with the specifications and are hereby submitting the following proposal:

Total Cost (Not-to-Exceed): \$ 601,224.00

Amount in written figures: Six Hundred One Thousand Two Hundred Twenty-Four dollars

Completion Date: May 2, 2025 (date)

Interested firms may, at their discretion, suggest additional services not explicitly requested by this RFP. Proposals should include line item costs for additional services. Please note that additional services may or may not be awarded by the City and that costs for additional services are excluded from the base proposal.

SIGNATURE *Stacey Thompson* Date 9/10/2024

Print Name Stacey Thompson - Chief Executive Officer

Name of Company ADB Companies, LLC

Address 18777 US Highway 66, Pacific, MO 63069

Phone 314.426.5200 Fax 636.583.4111

E-mail Address proposals@adb-us.com

FEE PROPOSAL/ASSUMPTIONS

Task	Extended Price
Design	\$283,296.00
Fielding/Utility Coordination	\$237,328.00
Project Management	\$80,600.00
Grand Total	\$601,224.00

Job Title	Billable Rate
Project Manager	\$95.00
Engineering Architect	\$110.00
Senior Designer	\$92.00
GIS Technician	\$41.00
GIS Lead	\$70.00
CAD Technician	\$53.00
CAD Lead	\$70.00
Field Technician	\$43.00
Professional Engineer	\$150.00
Joint Use Specialist	\$64.00
Clerical Staff	\$39.00

- Any title searches, easement exhibits, or field work that requires a Registered Land Surveyor is not included in submitted pricing.
- Redesigns due to speed to market, jurisdictional, tribal, other authorities request or initiated by the owner will be charged at a mutually agreed upon redesign rate per foot.
- Utility records will be used to document utilities for the purpose of plan creation (Subsurface Utility Engineering Quality Level D).
- Any environmental or other state permitting requirements are outside the scope of this work and would be considered additional scope should the need arise.
- The length of project will be within 3% of the amount described in the original RFP.

11. Addenda Acknowledgement (Must be submitted with Proposal)

Engineering Services for Fiber Phase 2

I/we hereby acknowledge receipt of the following addenda(s):

Addendum No. 1 Dated August 26, 2024
Addendum No. Dated
Addendum No. Dated
Addendum No. Dated

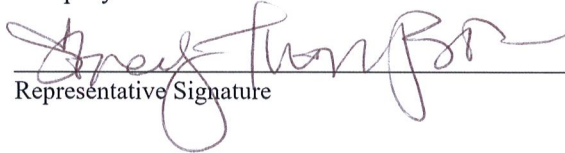
I/we further certify that no agreement has been entered into to prevent competition for said work and that I/we carefully examined the site where the work is to take place, and the plans, specifications, form of contract and all other contract documents.

I/we further agree to enter into the contract, as provided in the contract documents, under all the terms, conditions and requirements of those documents.

* If no addenda were issued, the consultant/firm shall so indicate and sign this document.

ADB Companies, LLC

Company



Representative Signature



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SUBCONTRACTORS

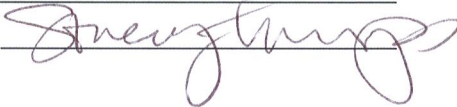
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10. Subcontractors Listing (Must be submitted with proposal.)

Engineering Services for Fiber Phase 2

The undersigned agrees to employ the following listed **subcontractors** for the following enumerated classes of work and not to alter or add to such list without the written consent of the City of Superior, WI. Use separate sheet as necessary.

	<u>SUBCONTRACTOR</u>	<u>CLASS OF WORK</u>
1)	Volks Resources	Fielding
2)	_____	_____
3)	_____	_____
4)	_____	_____
5)	_____	_____

Submitted by: COMPANY ADB Companies, LLC
ADDRESS 18777 US Highway 66, Pacific, MO 63069
COMPANY REPRESENTATIVE 



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REFERENCES

YOUR **TURNKEY** SOLUTION

13. Statement of Qualifications Reference Form

Applicant Firm Name: ADB Companies, LLC

Contact Person: Eric Biehle - Sr. Director of Business Development

Address: 18777 US Highway 66

City, State, and Zip Code: Pacific, MO 63069

Telephone: 513.255.5174

Reference #1

Owner or Company Name: Mainstream

Contact Person: Bill Buchalter

Type of Service(s) Provided: Engineering, Fielding/Design, Permitting

Calendar Year(s) of Service(s) Provided: 5+ Years

City, State, and Zip Code: _____

Telephone: 812.720.9423

Reference #2

Owner or Company Name: Total Highspeed Internet Solutions

Contact Person: Renea Hohenfeldt

Type of Service(s) Provided: Engineering, Fielding/Design, Permitting

Calendar Year(s) of Service(s) Provided: 5+ Years

City, State, and Zip Code: Nixa, MO 65714

Telephone: 417.851.1107

Reference #3

Owner or Company Name: Verizon Business Group

Contact Person: Robert Stafford

Type of Service(s) Provided: Engineering, Fielding/Design, Permitting

Calendar Year(s) of Service(s) Provided: 7+ Years

City, State, and Zip Code: Memphis, TN 38117

Telephone: 901.239.2912



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QUALIFICATION EVALUATION CHECKLIST

YOUR **TURNKEY** SOLUTION

12. Qualification Evaluation Checklist

Owner: ADB Acquisition, LLC

Contact Person: Eric Biehle - Sr. Director of Business Development

Address: 18777 US Highway 66

City: Pacific State: MO

Zip: 63069

Telephone: 314.426.5200

Instructions:				
<ol style="list-style-type: none"> When filling out the checklist check "YES" only to those services provided "in-house" by your firm (or prior experience of key personnel anticipated to perform a substantial amount of the project work) and check "SUB" for services you intend to subcontract out. List the subcontracting firm in the "Comments/Explanation" area. Respondents are encouraged to add comments and to attach more detailed information where appropriate in response to checklist items. Such clarification can greatly assist the evaluation process. Firms may include other information as they deem appropriate. Attach to this checklist any appropriate licenses, certification, degrees, or appropriate training that will assist in qualifying your firm for these services. Consultant qualifications will be determined using this checklist along with the information provided as outlined in the "Requirements for Statement of Qualifications". Firms are expected to answer "YES" to some of the checklist items, but not all of them. False, inaccurate or misleading information shall be grounds for disqualification at any time during and after the selection process. When in doubt attach a detailed answer or call for clarification. 				

Yes	Sub	No	#	Question
			1.	How many years has your firm been engaged in the consulting business under the present firm name? <u>3 Years</u>
<input type="checkbox"/>		<input checked="" type="checkbox"/>	2.	Has your firm ever failed to complete any work awarded to you? Comment/Explanation:

Yes	Sub	No	#	Question
<input checked="" type="checkbox"/>		<input type="checkbox"/>	3.	Is your firm willing to provide (at no cost to the City) an on-site presentation to the City regarding your firm's qualifications? Comment/Explanation:
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	4.	Does your firm have experience developing construction costs and ongoing maintenance costs for a similar project? Comments:
<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	5.	Does your firm possess all of the necessary licenses and credentials to perform the work as specified? Is your firm licensed in Wisconsin? Comment/Explanation:



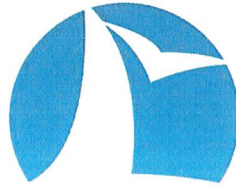
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EXAMINATION/INVESTIGATION

ADB has made our own examination, investigation, and research regarding the method of doing the work, all conditions affecting the work to be done, the labor, equipment, and materials, and the quantity of the work to be performed. ADB agrees that we have satisfied by our own conclusion to enter into the Service Agreement and based upon such investigation and research, and that ADB shall make no claim against the City because of any of the estimates, statements or interpretations made by any officer or agent of the City which may prove to be erroneous in any respect.

YOUR **TURNKEY** SOLUTION



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THANK YOU!

YOUR **TURNKEY** SOLUTION