



## Statement of Qualifications

### 4.1: Introduction

MTC Consulting LLC is a telecommunications consulting, design, and engineering firm located at 345 Inverness Drive South, Building A, Ste 100, Englewood, CO 80112. The size of the company is ~100 full-time employees performing consulting, field surveying, design, engineering, permitting, and construction project management work in the telecommunications space. We have been in continuous operation for more than 20 years and currently serve dozens of customers of all sizes across the telecommunications industry.

### 4.2 Key Personnel and Experience

CEO: Chris May

Vice President of Engineering: Donald Ray

Senior Vice President of Business Development: Joseph Collina

Sr. Director of Operations: Michael Wakefield

Director of Operations-Field Engineering: Kyler Lunt

Director of Operations-Project Management and Permitting: Jeremy Abrams

Director of Operations-Drafting and GIS Systems: Kelly Rosquist

The project team will consist of a senior Project Manager, a senior permitting specialist, a senior drafting specialist, a senior field engineer, and the leadership team above. The Project Manager will serve as the main point of contact for any needs and will ensure that the project is on-time and on-budget. We have a team of seasoned project managers, all of whom have several years of experience successfully completing projects of this type. The remaining staff, all of whom have similar levels of experience, will partner with the Project Manager to ensure that project tasks are completed on-time and with the highest possible quality.

### 4.3 Relevant Experience

Bartow and Carroll County, GA- Project in Progress- Currently surveying, engineering, and permitting a 500+ mile FTTH project in active construction

Battle Ground, WA- Project in Progress- Currently surveying and engineering a FTTH project covering a portion of the City of Battle Ground

Copper Cove/Jenny Lind, CA- Project in Progress- Surveying, design, and engineering are complete. Permitting and Construction Project Management are in progress for a FTTH project covering the communities of Copper Cove and Jenny Lind.



#### 4.4 Approach

Our approach would include meeting with all stakeholders upfront (including any permitting authorities) to determine requirements for construction feasibility and permitting success in the market. We would then task our Project Manager with creating task-level tracking to ensure that all steps necessary for success are implemented and tracked. We would simultaneously deploy our field survey teams to gather field-level data and begin the engineering process which would inform our permitting team. We would provide detailed project updates at whatever increment and in whatever media desired but no less than once weekly while providing daily high-level updates.

#### 4.5 Fee Proposal

\$632,235.00 (Six Hundred Thirty-Two Thousand, Two Hundred Thirty Five, Dollars)

#### 4.9 Attestation

We have examined this project and the conditions affecting the work to be performed. Our submittal is inclusive of our investigation and research. Our decision to enter into a Service Agreement are based on our investigation and research, and we understand that no claim may be made against the City because of any estimates, statements, or interpretations made by any officer or agent of the City which may prove to be erroneous in any respect.

Items 4.7 and 4.8 are contained in the attached packet.

MTC Consulting LLC appreciates the opportunity to respond to this RFP and looks forward to future conversation with the City of Superior and the ConnectSuperior Team.

Yours Sincerely,

Signed by:  
  
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Chris May.  
Chief Executive Officer



345 Inverness Drive South, Bldg A, Ste 100  
Englewood, CO 80112