City of Superior

Request for Proposals for Software and Implementation Services for an Enterprise Resource Planning (ERP) Software Systems Environment

Tuesday, April 15, 2025

Alban Michaud- Senior Account Executive
1 Tyler Drive, Yarmouth, Maine 04096
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Email: Alban.Michaud@tylertech.com

Attachment C

Please see the following pages for Tyler's completed Attachment C.

City Hosted Cost Worksheet

Cost Worksheet Instructions: Provide a cost response for each cost area, based upon system modules for a City-hosted application. The pricing should be based on the detailed functionality that the City requires for each functional area. All additional costs should be captured in the respective areas.

Vendors are responsible for completing all fields highlighted yellow where applicable, and reviewing totals prior to submission.

One-Time Costs
Professional Services and Hardware Costs

	Costs	Vendor Notes (optional)
Professional Service Costs		
Project Management Costs		
Training Costs		
Software Customization Costs *(Detail to be contained in responses to applicable requirements in Attachment B)*		
Data Conversion Costs *(Detail to be contained in Attachment B - Data Conversion Tab)*		
Interface Costs *(Detail to be contained in Attachment B - Interfaces Tab)*		
Third-Party Hardware Costs		
Third-Party Services Costs (including training, etc.)		
Expenses (miscellaneous)		
Other (Specify in Vendor Notes)		
Other (Specify in Vendor Notes)		
Other (Specify in Vendor Notes)		
Total One-Time Costs (Before Discounts)	$0.00	
Amount Discounted ($)		
Server and other Hardware Costs		
Server/database licenses (OS, SQL licensing, etc.)		
Additional Environments		
Additional Databases		
Total Discounted One-Time Costs	$0.00	

	Costs	Vendor Notes (optional)
Estimated Travel Costs (not to exceed basis)		

One-Time Licensing Costs

City Hosted Cost Worksheet

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Vendor Comments on Licensing Costs	

	Costs	Vendor Notes (optional)
One-Time Licensing Costs (Primary Software)		
One-Time Licensing Costs (Third-Party Software)		
One-Time Licensing Costs (Third-Party Software)		
Total One-Time Licensing Costs	$0.00	
Amount Discounted ($)		
Total Discounted One-Time Licensing Costs	$0.00	

Other In-Scope Costs

	Cost	Notes
Anticipated Future Upgrade Costs and Frequency Over 10-year Horizon (Licensing)		
Anticipated Future Upgrade Costs and Frequency Over 10-year Horizon (Services)		
Anticipated Future Upgrade Costs and Frequency Over 10-year Horizon (Other)		
Other: (Please describe)		
Other: (Please describe)		
Other: (Please describe)		
Other: (Please describe)		
Other: (Please describe)		

Recurring Software Maintenance Costs

Vendor Comments on Software Maintenance Costs	

City Hosted Cost Worksheet

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Vendors are responsible for completing all fields highlighted yellow where applicable, and reviewing totals prior to submission.

Year 1 Maintenance Costs
(Year 1 = Commences at the date of contract signing. The City requests that Year 1 maintenance fees be waived until go-live of the system. If Year 1 fees are waived, please include the actual costs in rows 56-61, and discount at 100% in row 63)

	Cost	Vendor Commens
Annual Maintenance - Year 1		
Custom Modification Maintenance - Year 1 *(if applicable)*		
Additional Maintenance Fees - Year 1		
Third-Party Maintenance Fees - Year 1		
Ongoing Disaster Recovery Costs (if applicable)		
Ongoing Infrastructure/Hardware Upgrade Costs		
Total Recurring Maintenance Costs - Year 1	$0.00	
Amount Discounted ($)		
Total Discounted Maintenance Costs - Year 1	$0.00	

Recurring Maintenance Fees - Years 2 - 10
(including any custom modification maintenance, third-party maintenance fees, and additional maintenance fees)

	Rate of Increase over Prior Year (as a percentage)	Maintenance Costs (as a dollar amount)	Third-Party Maintenance Costs (as a dollar amount)	Disaster Recovery Costs (if applicable)	Ongoing Infrastructure/Hardware Upgrade Costs (if applicable)
Year 2					
Year 3					
Year 4					
Year 5					
Year 6					
Year 7					
Year 8					
Year 9					
Year 10					
Ten Year Maintenance Cost	$0.00				

TOTAL TEN YEAR INVESTMENT

City Hosted Cost Worksheet

Cost Worksheet Instructions: Provide a cost response for each cost area, based upon system modules for a City-hosted application. The pricing should be based on the detailed functionality that the City requires for each functional area. All additional costs should be captured in the respective areas.

Vendors are responsible for completing all fields highlighted yellow where applicable, and reviewing totals prior to submission.

Total Discounted One-Time Costs (Cell B23)	$0.00
Total Estimated Travel Costs (Cell B26)	$0.00
One-Time Licensing Costs (Cell B38)	$0.00
Other In-Scope Costs (Cells B42:B49)	$0.00
Recurring Maintenance Years 1-10 (Cell B77)	$0.00
TOTAL TEN YEAR INVESTMENT	$0.00

Optional Costs (Not in scope)

Hourly Rates for Professional Services

Hourly Rate for Training Services	
Hourly Rate for Project Management Services	
Hourly Rate for Custom Programming (Customizations, Integrations, etc.)	

Optional/Complementary Services

Description of Services	Costs

Optional/Complementary Module Costs
(please specify the nature of these costs including whether they are one-time or recurring)

Module Name	Recurring Maintenance/Subscription Costs	Implementation Costs	Licensing Costs (if applicable)

Tyler Technologies, Inc.

Vendor Hosted Cost Worksheet

Cost Worksheet Instructions: Provide a cost response for each cost area, based upon system modules for a Vendor-hosted (e.g., "Managed Services") application. The pricing should be based on the detailed functionality that the City requires for each functional area. All additional costs should be captured in the respective areas.

Vendors are responsible for completing all fields highlighted yellow where applicable, and reviewing totals prior to submission.

One-Time Costs
Professional Services and Hardware Costs

	Costs	Vendor Notes (recommended)
Professional Service Costs		
Project Management Costs		
Training Costs		
Software Customization Costs *(Detail to be contained in responses to applicable requirements in Attachment B)*		
Data Conversion Costs *(Detail to be contained in Attachment B - Data Conversion Tab)*		
Interface Costs *(Detail to be contained in Attachment B - Interfaces Tab)*		
Third-Party Hardware Costs		
Third-Party Services Costs (including training, etc.)		
Expenses (miscellaneous)		
Other (Specify in Vendor Notes)		
Other (Specify in Vendor Notes)		
Other (Specify in Vendor Notes)		
Total One-Time Costs (Before Discounts)	$0.00	
Amount Discounted ($)		
Server and other Hardware Costs		
Server/database licenses (OS, SQL licensing, etc.)		
Additional Environments		
Additional Databases		
Total Discounted One-Time Costs	$0.00	

	Costs	Vendor Notes (optional)
Estimated Travel Costs (not to exceed basis)		

One-Time Licensing Costs

Tyler Technologies, Inc.

Vendor Hosted Cost Worksheet

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Vendors are responsible for completing all fields highlighted yellow where applicable, and reviewing totals prior to submission.

Vendor Comments on Licensing Costs	

	Costs	Vendor Notes (optional)
One-Time Licensing Costs (Primary Software)		
One-Time Licensing Costs (Third-Party Software)		
One-Time Licensing Costs (Third-Party Software)		
Total One-Time Licensing Costs	$0.00	
Amount Discounted ($)		
Total Discounted One-Time Costs	$0.00	

Recurring Hosting/Managed Services Costs

Vendor Comments on Hosting and Managed Services Costs	

Year 1 Hosting Costs
(Year 1 = Commences at the date of contract signing. The City requests that Year 1 hosting fees be waived until go-live of the system. If Year 1 fees are waived, please include the actual costs in rows 46-48, and discount at 100% in row 50)

	Costs	Vendor Comments
Annual Hosting/Services		
Third-party Hosting Costs		
Other Annual Services/Hosting Costs		
Total Hosting Cost (annual)	$0.00	
Amount Discounted ($)		
Total Discounted Hosting Amount - Year 1 Hosting Fees	$0.00	

Attachment C - Cost Worksheet   CONFIDENTIAL AND PROPRIETARY   Tyler Technologies, Inc.

Vendor Hosted Cost Worksheet

Cost Worksheet Instructions: Provide a cost response for each cost area, based upon system modules for a Vendor-hosted (e.g., "Managed Services") application. The pricing should be based on the detailed functionality that the City requires for each functional area. All additional costs should be captured in the respective areas.

Vendors are responsible for completing all fields highlighted yellow where applicable, and reviewing totals prior to submission.

Recurring Hosting Fees - Years 2 - 10

	Rate of Increase over Prior Year (as a percentage)	Hosting Costs (as a dollar amount)	Third-Party Hosting Costs (as a dollar amount)	Vendor Comments
Year 2				
Year 3				
Year 4				
Year 5				
Year 6				
Year 7				
Year 8				
Year 9				
Year 10				
Ten Year Hosting Cost	$0.00			

Other In-Scope Costs
(please specify the nature of these costs including whether they are one-time or recurring)

	Cost	Notes
Anticipated Future Upgrade Costs and Frequency Over 10-year Horizon (Licensing)		
Anticipated Future Upgrade Costs and Frequency Over 10-year Horizon (Services)		
Anticipated Future Upgrade Costs and Frequency Over 10-year Horizon (Other)		
Other: (Please describe)		
Other: (Please describe)		
Other: (Please describe)		
Other: (Please describe)		
Other: (Please describe)		

Recurring Software Maintenance Costs

Vendor Hosted Cost Worksheet

Cost Worksheet Instructions: Provide a cost response for each cost area, based upon system modules for a Vendor-hosted (e.g., "Managed Services") application. The pricing should be based on the detailed functionality that the City requires for each functional area. All additional costs should be captured in the respective areas.

Vendors are responsible for completing all fields highlighted yellow where applicable, and reviewing totals prior to submission.

Vendor Comments on Software Maintenance Costs	

Year 1 Maintenance Costs
(Year 1 = Commences at the date of contract signing. The City requests that Year 1 maintenance fees be waived until go-live of the system. If Year 1 fees are waived, please include the actual costs in rows 80-85, and discount at 100% in row 87)

	Costs	Vendor Comments
Annual Maintenance - Year 1		
Custom Modification Maintenance - Year 1 *(if applicable)*		
Additional Maintenance Fees - Year 1		
Third-Party Maintenance Fees - Year 1		
Ongoing Disaster Recovery Costs (if applicable)		
Ongoing Infrastructure/Hardware Upgrade Costs		
Total Recurring Maintenance Costs - Year 1	**$0.00**	
Amount Discounted ($)		
Total Discounted Maintenance Costs - Year 1	**$0.00**	

Recurring Maintenance Fees - Years 2 - 10

	Rate of Increase over Prior Year (as a percentage)	Maintenance Costs (as a dollar amount)	Third-Party Maintenance Costs (as a dollar amount)	Disaster Recovery Costs (if applicable)	Ongoing Infrastructure/Hardware Upgrade Costs (if applicable)
Year 2					
Year 3					
Year 4					
Year 5					
Year 6					
Year 7					
Year 8					
Year 9					
Year 10					
Ten Year Maintenance Cost	**$0.00**				

Vendor Hosted Cost Worksheet

Cost Worksheet Instructions: Provide a cost response for each cost area, based upon system modules for a Vendor-hosted (e.g., "Managed Services") application. The pricing should be based on the detailed functionality that the City requires for each functional area. All additional costs should be captured in the respective areas.

Vendors are responsible for completing all fields highlighted yellow where applicable, and reviewing totals prior to submission.

TOTAL TEN YEAR INVESTMENT

Total Discounted One-Time Costs (Cell B23)	$0.00
Total Estimated Travel Costs (Cell B26)	$0.00
One-Time Licensing Costs (Cell B38)	$0.00
Other In-Scope Costs (Cells B68:B75)	$0.00
Recurring Hosting Years 1-10 (Cell B64)	$0.00
Recurring Maintenance Years 1-10 (Cell B103)	$0.00
TOTAL TEN YEAR INVESTMENT	$0.00

Optional Costs (Not in scope)

Hourly Rates for Professional Services

Hourly Rate for Training Services	
Hourly Rate for Project Management Services	
Hourly Rate for Custom Programming (Customizations, Integrations, etc.)	

Optional/Complementary Services

Description of Services	Costs

Vendor Hosted Cost Worksheet

Cost Worksheet Instructions: Provide a cost response for each cost area, based upon system modules for a Vendor-hosted (e.g., "Managed Services") application. The pricing should be based on the detailed functionality that the City requires for each functional area. All additional costs should be captured in the respective areas.

Vendors are responsible for completing all fields highlighted yellow where applicable, and reviewing totals prior to submission.

Optional/Complementary Module Costs
(please specify the nature of these costs including whether they are one-time or recurring)

Module Name	Recurring Maintenance/Subscription Costs	Implementation Costs	Licensing Costs (if applicable)

Tyler Technologies, Inc.

Subscription (SaaS) Cost Worksheet

Cost Worksheet Instructions: Provide a cost response for each cost area, based upon system modules for a software as a service (SaaS) based application. The pricing should be based on the detailed functionality that the City requires for each functional area. All additional costs should be captured in the respective areas.

Vendors are responsible for completing all fields highlighted yellow where applicable, and reviewing totals prior to submission.

One-Time Costs
Professional Services and Hardware Costs

	Costs	Vendor Notes (optional)
Professional Service Costs	$280,800.00	See attached Investment Summary for detailed cost breakdown
Project Management Costs	$66,400.00	
Training Costs		Included with Professional Services
Software Customization Costs *(Detail to be contained in responses to applicable requirements in Attachment B)*		
Data Conversion Costs *(Detail to be contained in Attachment B - Data Conversion Tab)*	$34,680.00	Fixed Fee
Interface Costs *(Detail to be contained in Attachment B - Interfaces Tab)*		
Third-Party Hardware Costs		
Third-Party Services Costs (including training, etc.)	$9,800.00	Pattern Stream Implementation Services
Expenses (miscellaneous)		
Other (Specify in Vendor Notes)		
Other (Specify in Vendor Notes)		
Other (Specify in Vendor Notes)		
Total One-Time Costs (Before Discounts)	$391,680.00	
Amount Discounted ($)		
Server and other Hardware Costs		
Server/database licenses (OS, SQL licensing, etc.)		
Additional Environments		Live, Test & Train Environements are included
Additional Databases		Implementation Enviroment is included through implementation
Total Discounted One-Time Costs	$391,680.00	

	Costs	Vendor Notes (optional)
Estimated Travel Costs (not to exceed basis)	$26,475.00	Estimated - Billed as incurred

Subscription (SaaS) Cost Worksheet

Cost Worksheet Instructions: Provide a cost response for each cost area, based upon system modules for a software as a service (SaaS) based application. The pricing should be based on the detailed functionality that the City requires for each functional area. All additional costs should be captured in the respective areas.

Vendors are responsible for completing all fields highlighted yellow where applicable, and reviewing totals prior to submission.

Recurring Subscription Costs

Subscription Frequency (Indicate whether monthly, quarterly, or annual basis)	**Annual**

Vendor Comments on Subscription Costs	**Tyler's subscription costs are generally billed on an annual basis. Tyler will work with the City if selected as the vendor of choice to come to terms that are mutually beneficial to both organizations.**

Year 1 Subscription Costs
(Year 1 = Commences at the date of contract signing)

Subscription Cost (Primary Software)	**$152,435.00**
Third-Party Subscription Cost	**$12,600.00**
Third-Party Subscription Cost	
Total Subscription Cost (annual)	**$165,035.00**
Amount Discounted ($)	**$24,755.00**
Total Discounted Subscription Amount - Year 1 Subscription Fees	**$140,280.00**

Recurring Subscription Fees - Years 2 - 10

	Rate of Increase over Prior Year (as a percentage)	Subscription Costs (as a dollar amount)	Third-Party Subscription Costs (as a dollar amount)	Vendor Comments
Year 2	0%	$129,570.00	$10,710.00	
Year 3	0%	$129,570.00	$10,710.00	
Year 4	0%	$129,570.00	$10,710.00	
Year 5	0%	$129,570.00	$10,710.00	
Year 6	5%	$136,048.50	$11,245.50	

Subscription (SaaS) Cost Worksheet

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Year 7	5%	$142,850.93	$11,807.78
Year 8	5%	$149,993.47	$12,398.16
Year 9	6%	$158,993.08	$13,142.05
Year 10	6%	$168,532.66	$13,930.58
Ten Year Subscription Cost		$1,520,342.71	

Other In-Scope Costs
(please specify the nature of these costs including whether they are one-time or recurring)

	Cost	Notes
Anticipated Future Upgrade Costs and Frequency Over 10-year Horizon (Licensing)		no cost, included in annual SaaS Fees (Evergreen)
Anticipated Future Upgrade Costs and Frequency Over 10-year Horizon (Services)		Future services costs cannot really be outlined as it is not known presently what future services and training the City will need if any after the initial project. Tyler does provide ongoing services to customers at the then current service rate so the City will be provided these services if needed at anytime.
Anticipated Future Upgrade Costs and Frequency Over 10-year Horizon (Other)		
Other: (Please describe)		
Other: (Please describe)		
Other: (Please describe)		
Other: (Please describe)		
Other: (Please describe)		

Recurring Maintenance Costs (If Applicable)

Vendor Comments on Maintenance Costs	Not applicable. Maintenance Costs are included in the annual SaaS Fees

Subscription (SaaS) Cost Worksheet

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Vendors are responsible for completing all fields highlighted yellow where applicable, and reviewing totals prior to submission.

Year 1 Maintenance Costs
(Year 1 = Commences at the date of contract signing. The City requests that Year 1 maintenance fees be waived until go-live of the system. If Year 1 fees are waived, please include the actual costs in rows 69-74, and discount at 100% in row 76)

Annual Maintenance - Year 1	
Custom Modification Maintenance - Year 1 *(if applicable)*	
Additional Maintenance Fees - Year 1	
Third-Party Maintenance Fees - Year 1	
Ongoing Disaster Recovery Costs (if applicable)	
Ongoing Infrastructure/Hardware Upgrade Costs	
Total Recurring Maintenance Costs - Year 1	$0.00
Amount Discounted ($)	
Total Discounted Maintenance Costs - Year 1	$0.00

Recurring Maintenance Fees - Years 2 - 10

	Rate of Increase over Prior Year (as a percentage)	Maintenance Costs (as a dollar amount)	Third-Party Maintenance Costs (as a dollar amount)	Disaster Recovery Costs (if applicable)	Ongoing Infrastructure/Hardware Upgrade Costs (if applicable)
Year 2					
Year 3					
Year 4					
Year 5					
Year 6					
Year 7					
Year 8					
Year 9					
Year 10					
Ten Year Maintenance Cost	$0.00				

Subscription (SaaS) Cost Worksheet

Cost Worksheet Instructions: Provide a cost response for each cost area, based upon system modules for a software as a service (SaaS) based application. The pricing should be based on the detailed functionality that the City requires for each functional area. All additional costs should be captured in the respective areas.

Vendors are responsible for completing all fields highlighted yellow where applicable, and reviewing totals prior to submission.

TOTAL TEN YEAR INVESTMENT

Total Discounted One-Time Costs (Cell B23)	**$391,680.00**
Total Estimated Travel Costs (Cell B26)	**$26,475.00**
Recurring Subscription Costs Years 1-10 (Cell B52)	**$1,520,342.71**
Other In-Scope Costs (Cells B56:B63)	**$0.00**
Recurring Maintenance Years 1-10 (Cell B90)	**$0.00**
TOTAL TEN YEAR INVESTMENT	**$1,938,497.71**

Optional Costs (Not in scope)

Hourly Rates for Professional Services

Hourly Rate for Training Services	$200.00
Hourly Rate for Project Management Services	$200.00
Hourly Rate for Custom Programming (Customizations, Integrations, etc.)	$200.00

Optional/Complementary Services

Description of Services	Costs
Contracts - data conversion	$3,000.00
Inventory - data conversion	$3,240.00
Project Accounting - data conversion	$4,000.00
Purchase Orders - data conversion	$3,600.00

Subscription (SaaS) Cost Worksheet

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Applicant Tracking Import Hours	$1,240.00

Optional/Complementary Module Costs
(please specify the nature of these costs including whether they are one-time or recurring)

Module Name	Recurring Maintenance/Subscription Costs	Implementation Costs	Licensing Costs (if applicable)
Asset Mobile	$3,116.00	$3,600.00	
Inventory	$4,297.00	$9,000.00	
Inventory Mobile	$3,116.00	$3,600.00	

Tyler Investment Summary

Please see the following pages for Tyler's Investment Summary.

Sales Quotation For:

Shipping Address:

City of Superior
1316 N 14th St Ste 200
Superior WI 54880-1776

Tyler SaaS and Related Services

Description	Qty	Imp. Hours	Annual Fee
Financial Management			
Accounting	1	116	$ 19,511.00
Accounts Payable	1	32	$ 5,523.00
Bid Management	1	24	$ 2,110.00
Budgeting	1	56	$ 5,523.00
Capital Assets	1	44	$ 4,648.00
Cash Management	1	32	$ 3,194.00
Contract Management	1	24	$ 2,107.00
eProcurement (Vendor Access and Punch-Out)	1	24	$ 2,900.00
Project & Grant Accounting	1	32	$ 3,736.00
Purchasing	1	84	$ 8,058.00
Human Resources Management			
Employee Expense Reimbursement	1	32	$ 2,372.00
Human Resources & Talent Management	1	88	$ 6,693.00
Payroll with Employee Access	1	240	$ 9,744.00
Recruiting	1	16	$ 1,570.00

Risk Management	1	16	$ 1,785.00
Time & Attendance w Mobile Access - Up to 350 Employees	1	128	$ 13,884.00
Revenue Management			
Accounts Receivable	1	68	$ 4,063.00
Cashiering	1	44	$ 7,024.00
General Billing	1	32	$ 2,685.00
Resident Access	1	40	$ 3,800.00
Content Management			
Content Manager Core includes Onboarding	1	32	$ 10,284.00
Data Insights			
Enterprise Analytics and Reporting w Executive Insights	1	80	$ 13,301.00
Additional			
ACFR Statement Builder	1	32	$ 11,000.00
Enterprise Forms Processing Software (including Common Form Set)	1	0	$ 5,440.00
GIS	5	8	$ 1,480.00

Sub-Total:		$ 152,435.00
Less Discount:		$ 22,865.00
TOTAL	**1324**	**$ 129,570.00**

Professional Services

Description	Quantity	Unit Price	Ext Discount	Extended Price	Maintenance
Amazon Web Services Configuration Fee	1	$ 1,863.00	$ 1,863.00	$ 0.00	$ 0.00
Capital Assets Import Hours	12	$ 200.00	$ 0.00	$ 2,400.00	$ 0.00
COA Import Hours	12	$ 200.00	$ 0.00	$ 2,400.00	$ 0.00
Executive Insights Implementation	1	$ 4,800.00	$ 0.00	$ 4,800.00	$ 0.00
Payroll Accruals Import Hours	8	$ 200.00	$ 0.00	$ 1,600.00	$ 0.00
Payroll Deductions Import Hours	12	$ 200.00	$ 0.00	$ 2,400.00	$ 0.00
Payroll Employee Master Import Hours	12	$ 200.00	$ 0.00	$ 2,400.00	$ 0.00
Conversions – See Detailed Breakdown Below				$ 34,680.00	$ 0.00
Project Management	332	$ 200.00	$ 0.00	$ 66,400.00	$ 0.00

Description	Qty	Unit Price	Unit Discount	Total Price	Unit Maint/SaaS	Unit Maint/SaaS Discount	Total Maint/SaaS
Onsite Implementation	356	$ 200.00	$ 0.00	$ 71,200.00			$ 0.00
Remote Implementation	968	$ 200.00	$ 0.00	$ 193,600.00			$ 0.00
TOTAL				**$ 381,880.00**			**$ 0.00**

3rd Party Hardware, Software and Services

Description	Qty	Unit Price	Unit Discount	Total Price	Unit Maint/SaaS	Unit Maint/SaaS Discount	Total Maint/SaaS
Pattern Stream Automated Document System - Implementation	56	$ 175.00	$ 0.00	$ 9,800.00	$ 0.00	$ 0.00	$ 0.00
Pattern Stream Automated Document System - SaaS	1	$ 0.00	$ 0.00	$ 0.00	$ 12,600.00	$ 1,890.00	$ 10,710.00
TOTAL				**$ 9,800.00**			**$ 10,710.00**

Summary	One Time Fees	Recurring Fees
Total Tyler License Fees	$ 0.00	$ 0.00
Total SaaS	$ 0.00	$ 129,570.00
Total Tyler Services	$ 381,880.00	$ 0.00
Total Third-Party Hardware, Software, Services	$ 9,800.00	$ 10,710.00
Summary Total	**$ 391,680.00**	**$ 140,280.00**
Estimated Travel Expenses excl in Contract Total	**$ 26,475.00**	

Client's purchase of the items listed above is subject to the Comments below
Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held
For six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: _____   Date: _____

All Primary values quoted in US Dollars

Detailed Breakdown of Conversions (Included in Summary Total)

Description	Qty	Unit Price	Unit Discount	Extended Price
Financials				
Accounting	1	$ 4,000.00	$ 0.00	$ 4,000.00
Accounts Payable	1	$ 6,200.00	$ 0.00	$ 6,200.00
Project Accounting	1	$ 4,000.00	$ 0.00	$ 4,000.00
Human Resources Management				
Human Resources Management	1	$ 14,300.00	$ 0.00	$ 14,300.00
Revenue Management				
General Billing	1	$ 6,180.00	$ 0.00	$ 6,180.00
TOTAL				**$ 34,680.00**

Optional Tyler SaaS and Related Services

Description	Qty	Imp. Hours	Annual Fee
Financial Management			
Assets Mobile	1	16	$ 3,116.00
Inventory	1	40	$ 4,297.00
Inventory Mobile	1	16	$ 3,116.00
Priority Based Budgeting			
Priority Based Budgeting - Additional Departments	1	4	$ 8,000.00
Priority Based Budgeting - Base (3 Departments)	1	48	$ 20,000.00
Priority Based Budgeting - Enterprise	1	72	$ 64,000.00
Human Resources Management			
Advanced Scheduling w Mobile Access - Up to 75 Employees	1	56	$ 6,102.00
Time & Attendance IVR Interface	1	0	$ 2,716.00

Civic Services			
My Civic	1	44	$ 8,000.00
Data Insights			
Capital Projects Explorer	1	0	$ 6,000.00
Open Finance	1	0	$ 12,000.00
Additional			
DocuSign Signature Service - Annual Fee	1	16	$ 8,000.00
Notify Additional Block of 12,000 Messages Per Year	1	0	$ 300.00
Notify Additional Block of 5,000 Minutes Per Year	1	0	$ 300.00
Notify includes 30,000 Msgs and 1,000 Mins per year	1	16	$ 6,000.00
Integrations			
3rd Party Applicant Tracking API Connector	1	16	$ 2,515.00
Accounts Payable API Toolkit	1	24	$ 4,024.00
Accounts Receivable API Toolkit	1	24	$ 4,618.00
General Ledger API Toolkit	1	24	$ 4,618.00
SnapLogic - Up to 5 Integrations	1	40	$ 4,000.00
TOTAL:		**456**	**$ 171,722.00**

Optional Tyler Annual Services

Description	Qty	Imp. Hours	Annual Fee
Recurring Services			
User Monitoring and Response	1	0	$ 7,000.00
TOTAL:		**0**	**$ 7,000.00**

Optional Professional Services

Description	Quantity	Unit Price	Ext. Discount	Extended Price	Maintenance
Applicant Tracking Import Hours	8	$ 155.00	$ 0.00	$ 1,240.00	$ 0.00
Install Fee - Capital Projects Explorer	1	$ 1,600.00	$ 0.00	$ 1,600.00	$ 0.00

Description	Qty	Unit Price	Unit Discount	Total Price	Unit Maint/SaaS	Unit Maint/SaaS Discount	Total Maint/SaaS
Install Fee - Open Finance	1	$ 3,200.00	$ 0.00	$ 3,200.00			$ 0.00
Position Control Import Hours	8	$ 155.00	$ 0.00	$ 1,240.00			$ 0.00
Priority Based Budgeting - Project Management Base	9	$ 155.00	$ 0.00	$ 1,395.00			$ 0.00
Priority Based Budgeting - Project Management Enterprise	13	$ 155.00	$ 0.00	$ 2,015.00			$ 0.00
Conversion – See Detailed Breakdown Below				$ 13,840.00			$ 0.00
Onsite Implementation	132	$ 200.00	$ 0.00	$ 26,400.00			$ 0.00
Remote Implementation	324	$ 200.00	$ 0.00	$ 64,800.00			$ 0.00
TOTAL				**$ 115,730.00**			**$ 0.00**

Optional 3rd Party Hardware, Software and Services

Description	Qty	Unit Price	Unit Discount	Total Price	Unit Maint/SaaS	Unit Maint/SaaS Discount	Total Maint/SaaS
Barcode Printer Kit	1	$ 1,445.00	$ 0.00	$ 1,445.00	$ 145.00	$ 0.00	$ 145.00
Barcode Scanner - NX21 Rugged Mobile Scanning Device	1	$ 1,895.00	$ 0.00	$ 1,895.00	$ 190.00	$ 0.00	$ 190.00
Cash Drawer	1	$ 260.00	$ 0.00	$ 260.00	$ 0.00	$ 0.00	$ 0.00
Hand Held Scanner - Model 1960GSR	1	$ 475.00	$ 0.00	$ 475.00	$ 0.00	$ 0.00	$ 0.00
Hand Held Scanner Stand	1	$ 30.00	$ 0.00	$ 30.00	$ 0.00	$ 0.00	$ 0.00
Printer (TM-S9000II)	1	$ 1,623.00	$ 0.00	$ 1,623.00	$ 0.00	$ 0.00	$ 0.00
Touchscreen 10: Barcode Reader	1	$ 2,875.00	$ 0.00	$ 2,875.00	$ 288.00	$ 0.00	$ 288.00
Touchscreen 10: Biometric and Barcode Reader	1	$ 3,175.00	$ 0.00	$ 3,175.00	$ 318.00	$ 0.00	$ 318.00
Touchscreen 10: Biometric and Mag Stripe Reader	1	$ 3,175.00	$ 0.00	$ 3,175.00	$ 318.00	$ 0.00	$ 318.00
Touchscreen 10: Biometric and Prox Reader	1	$ 3,175.00	$ 0.00	$ 3,175.00	$ 318.00	$ 0.00	$ 318.00
Touchscreen 10: Biometric Reader	1	$ 2,875.00	$ 0.00	$ 2,875.00	$ 288.00	$ 0.00	$ 288.00
Touchscreen 10: Mag Stripe Reader	1	$ 2,650.00	$ 0.00	$ 2,650.00	$ 265.00	$ 0.00	$ 265.00
Touchscreen 10: Proximity Reader (HID)	1	$ 2,650.00	$ 0.00	$ 2,650.00	$ 265.00	$ 0.00	$ 265.00
Touchscreen 7: Barcode Reader	1	$ 2,595.00	$ 0.00	$ 2,595.00	$ 260.00	$ 0.00	$ 260.00
Touchscreen 7: Biometric and Barcode Reader	1	$ 2,895.00	$ 0.00	$ 2,895.00	$ 290.00	$ 0.00	$ 290.00
Touchscreen 7: Biometric and Mag Stripe Reader	1	$ 2,895.00	$ 0.00	$ 2,895.00	$ 290.00	$ 0.00	$ 290.00
Touchscreen 7: Biometric and Prox Reader	1	$ 2,895.00	$ 0.00	$ 2,895.00	$ 290.00	$ 0.00	$ 290.00
Touchscreen 7: Biometric Reader	1	$ 2,595.00	$ 0.00	$ 2,595.00	$ 260.00	$ 0.00	$ 260.00
Touchscreen 7: Mag Stripe Reader	1	$ 2,365.00	$ 0.00	$ 2,365.00	$ 237.00	$ 0.00	$ 237.00
Touchscreen 7: Proximity Reader	1	$ 2,365.00	$ 0.00	$ 2,365.00	$ 237.00	$ 0.00	$ 237.00

	TOTAL	$ 44,908.00	$ 4,259.00

Optional Conversion Details (Prices Reflected Above)

Description	Quantity	Unit Price	Discount	Total
Financials				
Contracts	1	$ 3,000.00	$ 0.00	$ 3,000.00
Inventory	1	$ 3,240.00	$ 0.00	$ 3,240.00
Project Accounting	1	$ 4,000.00	$ 0.00	$ 4,000.00
Purchase Orders	1	$ 3,600.00	$ 0.00	$ 3,600.00
	TOTAL			**$ 13,840.00**

Tyler Annual Discount Detail (Excludes Optional Products)

Description	Annual Fee	Annual Fee Discount	Annual Fee Net
Financial Management			
Accounting	$ 19,511.00	$ 2,927.00	$ 16,584.00
Accounts Payable	$ 5,523.00	$ 828.00	$ 4,695.00
Bid Management	$ 2,110.00	$ 317.00	$ 1,793.00
Budgeting	$ 5,523.00	$ 828.00	$ 4,695.00
Capital Assets	$ 4,648.00	$ 697.00	$ 3,951.00
Cash Management	$ 3,194.00	$ 479.00	$ 2,715.00
Contract Management	$ 2,107.00	$ 316.00	$ 1,791.00
eProcurement (Vendor Access and Punch-Out)	$ 2,900.00	$ 435.00	$ 2,465.00
Project & Grant Accounting	$ 3,736.00	$ 560.00	$ 3,176.00
Purchasing	$ 8,058.00	$ 1,209.00	$ 6,849.00
Human Resources Management			
Employee Expense Reimbursement	$ 2,372.00	$ 356.00	$ 2,016.00
Human Resources & Talent Management	$ 6,693.00	$ 1,004.00	$ 5,689.00
Payroll with Employee Access	$ 9,744.00	$ 1,462.00	$ 8,282.00

Recruiting	$ 1,570.00	$ 236.00	$ 1,334.00
Risk Management	$ 1,785.00	$ 268.00	$ 1,517.00
Time & Attendance w Mobile Access - Up to 350 Employees	$ 13,884.00	$ 2,083.00	$ 11,801.00
Revenue Management			
Accounts Receivable	$ 4,063.00	$ 609.00	$ 3,454.00
Cashiering	$ 7,024.00	$ 1,054.00	$ 5,970.00
General Billing	$ 2,685.00	$ 403.00	$ 2,282.00
Resident Access	$ 3,800.00	$ 570.00	$ 3,230.00
Content Management			
Content Manager Core includes Onboarding	$ 10,284.00	$ 1,543.00	$ 8,741.00
Data Insights			
Enterprise Analytics and Reporting w Executive Insights	$ 13,301.00	$ 1,995.00	$ 11,306.00
Additional			
ACFR Statement Builder	$ 11,000.00	$ 1,650.00	$ 9,350.00
Enterprise Forms Processing Software (including Common Form Set)	$ 5,440.00	$ 816.00	$ 4,624.00
GIS	$ 1,480.00	$ 220.00	$ 1,260.00
TOTAL	**$ 152,435.00**	**$ 22,865.00**	**$ 129,570.00**

Comments

Tyler's quote contains estimates of the amount of services needed, based on our preliminary understanding of the scope, level of engagement, and timeline as defined in the Statement of Work (SOW) for your project. The actual amount of services required may vary, based on these factors.

Tyler's pricing is based on the scope of proposed products and services contracted from Tyler. Should portions of the scope of products or services be altered by the Client, Tyler reserves the right to adjust prices for the remaining scope accordingly.

Unless otherwise noted, prices submitted in the quote do not include travel expenses incurred in accordance with Tyler's then-current Business Travel Policy.

Tyler's prices do not include applicable local, city or federal sales, use excise, personal property or other similar taxes or duties, which you are responsible for determining and remitting. Installations are completed remotely but can be done onsite upon request at an additional cost.

In the event Client cancels services less than four (4) weeks in advance, Client is liable to Tyler for (i) all non-refundable expenses incurred by Tyler on Client's behalf; and (ii) daily fees associated with the cancelled services if Tyler is unable to re-assign its personnel.

The Implementation Hours included in this quote assume a work split effort of 70% Client and 30% Tyler.

Implementation Hours are scheduled and delivered in four (4) or eight (8) hour increments.

Tyler provides onsite training for a maximum of 12 people per class. In the event that more than 12 users wish to participate in a training class or more than one occurrence of a class is needed, Tyler will either provide additional days at then-current rates for training or Tyler will utilize a Train-the-Trainer approach whereby the client designated attendees of the initial training can thereafter train the remaining users.

As a new Tyler client, you are entitled to a 14-day or a 30-day trial of the Managed Detection and Response cybersecurity service. Please reference https://www.tylertech.com/services/tyler-detect for more information on the service and contact CybersecuritySales@tylertech.com to initiate the trial.

Tyler currently supports the following identity providers (IdP's) for use with Tyler back-office solutions: Microsoft Active Directory through Azure AD, ADFS or Okta AD agent, Google Cloud Identity, Okta, and Identity Automation Rapid Identity. Any requirement by you to use an IdP not supported by Tyler will require additional costs, available upon request.

Content Manager Core includes up to 1TB of storage. Should additional storage be needed it may be purchased as needed at an annual fee of $5,000 per TB.

Amazon Web Services (AWS) has provided a credit in the amount of $1,863 in sponsorship of your project.

DocuSign Signature Service refers to the interface between Tyler software and DocuSigns services. It does not include or take the place of DocuSigns proprietary products. Clients are required to provide certain DocuSign account information for implementation and to maintain its DocuSign account in order to use the interface. Clients who do not have a current DocuSign account can email dsreferral@docusign.com for more information or to begin the process of obtaining an account.

Your payment of the annual subscription or SaaS fee for Tyler Notify will include an identified amount of messages and/or minutes annually. Additional messages and/or minutes may be purchased from Tyler in defined packages at our then-current rates. Tyler Notify will not restrict use of messages and/or minutes that exceed the allotted messages but reserves the right to invoice you for documented overages occurring during the annual term. Any unused messages or minutes remaining at the end of your annual subscription term expire.

Your rights, and the rights of any of your end users, to use Tyler's Data & Insights SaaS Services, or certain Tyler solutions which include Tyler's Data & Insights data platform, are subject to the Terms of Services, available at https://www.tylertech.com/terms/data-insights-saas-services-terms-of-service. By signing this sales quotation, or accessing, installing, or using any of the Tyler solutions listed at the linked terms, you certify that you have reviewed, understand, and agree to said terms.

Each API Toolkit or Connector comes with 8 free hours of API Development Consulting hours. Each API Bundle comes with 16 free API Development Consulting hours. Additional hours can be purchased beyond this standard offering.

Financial library includes: standard A/P check, standard EFT/ACH, standard Purchase order, standard Contract, 1099M, 1099INT, 1099S, 1099NEC and 1099G.

Accounting conversion includes: Actuals (total balances only) up to 5 years, Budgets (total balances only) up to 5 years

Accounts Payable conversion includes: Standard - Vendors, Remit Addresses, 1099 Amounts, Check History(Header, Detail) - up to 5 years, Invoices (Header, Detail) - up to 5 years

In the event Client acquires from Tyler any edition of Content Manager software other than Enterprise Edition, the license for Content Manager is restricted to use with Tyler applications only. If Client wishes to use Content Manager software with non-Tyler applications, Client must purchase or upgrade to Content Manager Enterprise Edition.

General Billing library includes: standard invoice, standard statement, standard general billing receipt and standard miscellaneous receipt.

General Billing conversion includes: Standard - CID, Recurring Invoices, Bills(Header, Detail), Payment History, Invoices - up to 5 years

Personnel Actions Forms Library includes: standard Personnel Action form - New and standard Personnel Action Form - Change.

Human Resources Management conversion includes: Standard - Employee Master, Address, Accumulators (Earnings & Deduction totals by period) - up to 5 years, Check History - up to 5 years, Earning/Deduction History - up to 5 years, PM Action History - up to 5 years, Certifications, Education

Payroll library includes: standard PR check, standard direct deposit, standard vendor from payroll check, standard vendor from payroll direct deposit, W2, W2c, ACA 1095B, ACA 1095C and 1099 R.

Standard Project Management responsibilities include project plan creation, initial stakeholder presentation, bi-weekly status calls, updating of project plan task statuses, and go-live planning activities.

For the avoidance of doubt, User Monitoring & Response is a subscription service, not SaaS. Notwithstanding the foregoing language, payment of annual subscription fees for User Monitoring & Response commence on the availability of the service. User Monitoring & Response services will renew automatically for additional one (1) year terms, and subsequent subscription fees are due annually in advance on the anniversary of the availability date at our then-current rates. Pricing is based on client's current network size as defined by their entity size. Any material increases of network size may result in additional fees being assessed for the User Monitoring & Response service upon renewal.

Contracts conversion includes: Standard

Inventory conversion includes: Standard - Master

Project Accounting conversion includes: Standard, Actuals - up to 5 years, Budgets - up to 5 years

Purchase Orders conversion includes: Standard - Open POs, Closed POs - up to 5 years

All hardware related to Assets Mobile and Inventory Mobile will be under a standard maintenance plan which starts when they are shipped. This includes replacement of your current hardware if it cannot be fixed through the standard helpdesk process.

Your acquisition of clocks and/or clock maintenance is subject to the following terms: https://www.tylertech.com/terms/executime-clock-terms.