



# Quotation

Plume Design, Inc.  
325 Lytton Ave  
Suite 200  
Palo Alto CA 94301  
United States

#302

10/2/2023

**Bill To**

CIENA  
7035 Ridge Rd  
Hanover MD 21076  
United States

<b>TOTAL</b>
<b>\$1,725,000.00</b>
<b>Expires: 11/1/2023</b>

Expires	Exp. Close	Sales Contact	Incoterms	Shipping Method
11/1/2023	10/2/2023		EXW	Self Collector

Quantity	Item	Options	Rate	Amount
15,000	Plume AX SuperPod Octavian(SP AX-2), Silver, 4x4L + 2x2U +2x2 Tri-Band, 1xGbE + 1x2.5GbE Ethernet, BLE (MP),with UWB, Plug A		\$115.00	\$1,725,000.00

NOTE:  
SP AX, plug A x 15K units

<b>Subtotal</b>	\$1,725,000.00
<b>Discount</b>	
<b>Shipping Cost</b>	\$0.00
<b>Tax Total (%)</b>	\$0.00
<b>Total</b>	<b>\$1,725,000.00</b>