



PRICING FOR:  
**CONNECT SUPERIOR**



Date: **October 2, 2023**  
Project: **ConnectSuperior - 02Oct23 - Network RFI**  
**IP Equipment BOM / Maintenance**

Item	Part Number	Description	Unit Price	Qty	Ext Price	
<b>Chassis</b>						
1	3HE16708AA	<b>Production</b> 7250 IXR-R6d 4RU system chassis. Dual-power feed -48/60 VDC. ETR. 2 x CPIOM, 6 MDA, 1 fan tray and 1 fan filter slots. MDA slots 1-4 provide up to 500 Gb/s each, and slots 5-6 provide up to 300 Gb/s each. Ships with an IXR-R6d accessory kit and a single fan filter. CPIOMs, MDAs, fan tray, software licenses, accessories, etc. are sold separately.	\$9,135.00	2	\$18,270.00	
2	3HE16704AA	7250 IXR-R6d and IXR-R6dl control processor and input/output module (CPIOM). Includes integrated GNSS and other control interfaces. At least 1 CPIOM per system is required, or 2 for redundancy.	\$24,360.00	4	\$97,440.00	
3	3HE16706AA	7250 IXR-R6d 4RU system fan tray.	\$2,131.50	2	\$4,263.00	
4	3HE16738AA	7250 IXR-R6d MDA impedance panel. Required for every MDA slot that is not populated with an MDA.	\$1,392.00	4	\$5,568.00	
5	3HE16739AA	7250 IXR-R6d 4RU system 5 x fan filter replacements.	\$609.00	2	\$1,218.00	
6	3HE15662CA	7250 IXR Large variants Release 22.x Operating Software License. Notes: One (1) Operating Software License is required for each IXR-6/10/R6/s/Xs/X3/R6d/R6dl in the network. Includes programmed media with the Operating Software.	\$3,045.00	2	\$6,090.00	
<b>Line Cards</b>						
1	3HE16713AA	7250 IXR-R6d MDA with 20 x SFP+/SFP. Applicable to all slots.	\$17,400.00	4	\$69,600.00	
2	3HE16716AA	7250 IXR-R6d MDA with 5 x QSFP28/QSFP+ ports. 5-ports enabled in slots 1-4, and 3 ports in slots 5-6.	\$17,400.00	4	\$69,600.00	
<b>Optical Pluggables</b>						
1	3HE09326AA	1-port 10GBASE-SR Small Form-Factor Pluggable+ (SFP+) Optics Module, 850 nm, 26 to 300 meters, LC Connector, RoHS 6/6 compliant, extended temperature range -40/85C	\$260.57	8	\$2,084.52	
2	3HE09327AA	1-port 10GBASE-LR Small Form-Factor Pluggable+ (SFP+) Optics Module, Single Mode Fiber (SMF), 10km, 1310 nm, LC Connector, Digital Diagnostic Monitor (DDM), RoHS 6/6 compliant, extended temperature range -40/85C	\$347.57	8	\$2,780.52	
3	3HE10551AA	1-port 100GBase SR4 QSFP28 Optics Module, 100m, MMF, MPO Connector, RoHS 6/6 compliant, Digital Diagnostic Monitor (DDM)	\$494.81	4	\$1,979.25	
4	3HE12229AA	100GBase LR4 QSFP28 Optics Module, 10km, SMF, LC Connector, RoHS 6/6 compliant, -40/85C, Digital Diagnostic Monitor (DDM)	\$3,045.00	4	\$12,180.00	
					<b>\$291,073.29</b>	
<b>Maintenance</b>						
			<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Total 3 Years</b>
1	3HE15357AA	Technical Support Gold 7x24 with Return for Repair	\$12,192.48	\$25,975.20	\$25,975.20	<b>\$64,142.88</b>
2	3HE01807AB	Software Subscription Plan (SSP)	\$7,276.84	\$7,276.84	\$7,276.84	<b>\$21,830.52</b>
			<b>\$19,469.31</b>	<b>\$33,252.04</b>	<b>\$33,252.04</b>	<b>\$85,973.39</b>
			Hardware & Software Totals	\$291,073.29		
			3 Years of Maintenance	\$85,973.39		
			<b>Total Price</b>	<b>\$377,046.68</b>		



PRICING FOR:  
**CONNECT SUPERIOR**



Date: **October 2, 2023**  
Project: **ConnectSuperior - 02Oct23 - Network RFI IP Services**

<u>Item</u>	<u>Part Number</u>	<u>Description</u>	Qty	Unit Price	Ext Price
<b>Deployment Services</b>					
1	301091625	Project Management	1	\$ 5,499	\$ 5,499
			<b>Deployment Services Total</b>		\$ 5,499
<b>Professional Services</b>					
1	3HE06631AA	IP Solution architecture (2 x 7250 IXR-R6d)	1	\$ 33,000	\$ 33,000
2	3HE06631AA	IP Solution Integration -Remote (2 x 7250 IXR-R6d)	1	\$ 35,750	\$ 35,750
			<b>Professional Services Total</b>		\$ 68,750
			<b>Project Total</b>		<b>\$ 74,249</b>

**Optional Services**

<u>Item</u>	<u>Part Number</u>	<u>Description</u>	Qty	Unit Price	Ext Price
<b>Deployment Services</b>					
1	301091625	Project Management	1	\$ 1,075	\$ 1,075
			<b>Deployment Services Total</b>		\$ 1,075
<b>Professional Services</b>					
1	3HE06631AA	Optional IP Solution Architecture - Segment Routing for 2 x 7250 IXR-R6d	1	\$ 8,250	\$ 8,250
2	3HE06631AA	Optional IP Solution Integration-Segment Routing 2 x 7250 IXR-R6d	1	\$ 5,250	\$ 5,250
			<b>Professional Services Total</b>		\$ 13,500
			<b>Project Total</b>		<b>\$ 14,575</b>